## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 6-K

### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of August 2014 Commission File Number: 001-33129

#### Allot Communications Ltd.

(Translation of registrant's name into English)

22 Hanagar Street Neve Ne'eman Industrial Zone B Hod-Hasharon 4501317 Israel

(Address of principal executive offices)

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#### **EXPLANATORY NOTE**

On August 5, 2014, Allot Communications Ltd. issued a press release announcing the quarterly results for the second quarter of 2014.

A copy of the press release entitled "Allot Communications Reports Non-GAAP 31.1% Revenue Growth for Second Quarter of 2014" is attached to this Form 6-K as Exhibit 99.1.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Allot Communications Ltd.

By: /s/ Nachum Falek

Nachum Falek

Chief Financial Officer

Date: August 5, 2014

#### EXHIBIT INDEX

The following exhibits have been filed as part of this Form 6-K:

<u>Exhibit</u> <u>Description</u>

99.1 Allot Communications Reports Non-GAAP Revenues of \$24.1 Million for the Third Quarter of 2013



## Allot Communications Reports Non-GAAP 31.1% Revenue Growth for Second Quarter of 2014

### Non-GAAP Revenues reached \$28.2 million, compared with \$21.5 million in second quarter of 2013

**Hod Hasharon, Israel – August 5, 2014** – Allot Communications Ltd. (NASDAQ: ALLT), a leading supplier of service optimization and revenue generation solutions for fixed and mobile broadband service providers worldwide, today announced its second quarter 2014 results, with non-GAAP revenues reaching \$28.2 million.

#### Other second quarter highlights:

- · Non-GAAP revenues grew 31.1% year on year and remained flat with first quarter 2014.
- · Non-GAAP gross margin was 73.1% (71.4% on a GAAP basis).
- · Non-GAAP operating margin was 6.5% (2.3% operating loss on a GAAP basis).
- · Book-to-bill above one.
- · Generated \$1.4 million of operating cash flow.
- · Net cash as of June 30, 2014 totaled \$123.6 million.

#### Financial results:

On a non-GAAP basis, total revenues for the second quarter of 2014 reached \$28.2 million, compared with \$21.5 million of non-GAAP revenue reported for the second quarter of 2013 and \$28.3 million of non-GAAP revenue reported for the first quarter of 2014. On a non-GAAP basis, net profit for the second quarter of 2014 was \$1.9 million, or \$0.06 per basic and diluted share. This compares with non-GAAP net loss of \$0.9 million, or \$0.03 per basic and diluted share, in the second quarter of 2013 and a non-GAAP net profit of \$2.1 million, or \$0.06 per basic and diluted share, in the first quarter of 2014.

Total GAAP revenues for the second quarter of 2014 reached \$28.2 million compared to \$21.2 million of revenue reported for the second quarter of 2013 and \$28.3 million of GAAP revenue reported for the first quarter of 2014. On a GAAP basis, the net loss for the second quarter of 2014 was \$0.6 million, or of \$0.02 per basic and diluted share. This compares with a net loss of \$3.9 million, or \$0.12 per basic and diluted share, in the second quarter of 2013 and a net loss of \$0.4 million, or \$0.01 per basic and diluted share, in the first quarter of 2014.

#### **Key quarterly achievements:**

· During the quarter, 18 large orders were received, three of which are new customers.



- · 12 of the large orders came from mobile-service providers and 3 were from fixed-line service providers.
- · In addition, 3 large orders were received for private and public cloud deployments.
- · Won a \$3 million contract with a tier-1 cable provider to deliver an intelligent traffic management solution to relieve cable access network congestion and provide big data analytics.
- · More than \$10 million of the booking were based on the new Tera service gateway during the second quarter.

"We are highly encouraged by the rapid adoption of the Tera platform by Tier-1 mobile service providers and expect this to set a strong foundation for future follow-on installations of analytics, security and additional value added services. The business environment continues to show strength and book to bill ratio was, for the 6<sup>th</sup> quarter in a row, higher than 1. Entering the second half of the year, our funnel is robust and we continue to identify interesting opportunities with service providers that choose more comprehensive solution than in the past." said Andrei Elefant, Allot Communications' President and CEO. "We are seeing an increasing demand for advanced services and sense a shift towards application-centric data plans offering".

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#### **Conference Call & Webcast**

The Allot management team will host a conference call to discuss second quarter 2014 earnings results today at 8:30 AM ET, 3:30 p.m. Israel time.

To access the conference call, please dial one of the following numbers: US: +1646 254 3362, UK: +44(0)203 4271914, Israel: +97237630145, participant code 8306866.

A replay of the conference call will be available from 12:00 AM ET on August 6, 2014 for 30 days. To access the replay, please dial: **US:** +1 347 366 9565; **UK:** +44 (0)20 3427 0598, access code: 8306866. A live webcast of the conference call can be accessed on the Allot Communications website at www.allot.com. The webcast also will be archived on the website following the conference call.



#### **About Allot Communications**

Allot Communications Ltd. (NASDAQ, TASE: ALLT) is a leading global provider of intelligent broadband solutions that put mobile, fixed and enterprise networks at the center of the digital lifestyle and work style. Allot's DPI-based solutions identify and leverage the business intelligence in data networks, empowering operators to analyze, protect, improve and enrich the digital lifestyle services they deliver. Allot's unique blend of innovative technology, proven know-how, collaborative approach to industry standards and partnerships enables service providers worldwide to elevate their role in the digital lifestyle ecosystem and to open the door to a wealth of new business opportunities. For more information, please visit www.allot.com.

#### **GAAP to Non-GAAP Reconciliation**

The discrepancy between GAAP and non-GAAP revenues is related to the acquisitions made by the Company and represents revenues adjusted for the impact of the fair value adjustment to acquired deferred revenue related to purchase accounting. Non-GAAP net profit is defined as GAAP net profit after including deferred revenues related to the fair value adjustment resulting from purchase accounting and excluding stock-based compensation expenses, amortization of acquisition-related intangible assets, regulatory matters, acquisition-related expenses and compensation expenses related to the acquisitions.

These non-GAAP measures should be considered in addition to, and not as a substitute for, comparable GAAP measures. The non-GAAP results and a full reconciliation between GAAP and non-GAAP results are provided in the accompanying Table 2. The Company provides these non-GAAP financial measures because it believes they present a better measure of the Company's core business and management uses the non-GAAP measures internally to evaluate the Company's ongoing performance. Accordingly, the Company believes they are useful to investors in enhancing an understanding of the Company's operating performance.



#### **Safe Harbor Statement**

This release may contain forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third party channel partners for a material portion of our revenues; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

#### **Investor Relations Contact:**

#### Rami Rozen

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## TABLE - 1 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except share and per share data)

	Three Months Ended June 30,				Six Months Ended June 30,			
		2014 2013			2014			2013
		(Unaud	dite	d)		(Unau	dite	d)
Revenues	\$	28,166	ф	21 212	\$	EG 4E0	\$	4E 226
Cost of revenues	Ф	8,056	\$	21,212 5,753	Ф	56,450 16,252	Ф	45,326 12,493
Gross profit		20,110		15,459		40,198		32,833
Operating expenses:								
Research and development costs, net		7,188		6,898		14,409		13,800
Sales and marketing		10,637		9,896		21,133		19,723
General and administrative		2,931		2,666		5,818		5,304
Total operating expenses		20,756		19,460		41,360		38,827
Operating loss		(646)		(4,001)		(1,162)		(5,994)
Financial and other income, net		87		168		236		355
loss before income tax benefit		(559)		(3,833)		(926)		(5,639)
Tax expenses		61		32		82		73
Net loss		(620)		(3,865)		(1,008)		(5,712)
Basic net loss per share	\$	(0.02)	\$	(0.12)	\$	(0.03)	\$	(0.18)
Diluted net loss per share	\$	(0.02)	\$	(0.12)	\$	(0.03)	\$	(0.18)
Weighted average number of shares used in computing basic net earnings per share		33,111,197		32,630,280		33,025,671		32,596,317
Weighted average number of shares used in computing diluted net earnings per share		33,111,197		32,630,280		33,025,671		32,596,317



#### TABLE - 2 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES

#### RECONCILIATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS

 $(U.S.\ dollars\ in\ thousands,\ except\ per\ share\ data)$ 

	Three Months Ended June 30,					Six Months Ended June 30,			
	2014 2013				2014		2013		
	(Unaudited)					(Unaudited)			
GAAP net loss as reported	\$	(620)	\$	(3,865)	\$	(1,008)	\$	(5,712)	
Non-GAAP adjustments									
Fair value adjustment for acquired deferred revenues write down		11		276		23		313	
Expenses recorded for stock-based compensation		11		270		25		515	
Cost of revenues		90		115		178		201	
Research and development costs, net		487		412		956		823	
Sales and marketing		811		874		1,632		1,620	
General and administrative		599		649		1,213		1,235	
Expenses related to M&A activities and compliance with regulatory matters (*)		333		043		1,213		1,233	
General and administrative		25		21		33		33	
Research and development costs, net		-		22		-		28	
Sales and marketing		_		12		_		12	
Intangible assets amortization									
Cost of revenues		400		503		799		1,006	
Sales and marketing		65		57		131		115	
						_	_	_	
Total adjustments	_	2,488	_	2,941	_	4,965		5,386	
Non-GAAP net profit (loss)	\$	1,868	\$	(924)	\$	3,957	\$	(326)	
Non- GAAP basic net profit (loss) per share	\$	0.06	\$	(0.03)	\$	0.12	\$	(0.01)	
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Non- GAAP diluted net profit (loss) per share	\$	0.06	\$	(0.03)	\$	0.12	\$	(0.01)	
Weighted average number of shares									
used in computing basic net earnings per share		33,111,197		32,630,280		33,025,671		32,596,317	
carmings per snare	_=	55,111,157	=	32,030,200	=	33,023,071	=	32,330,317	
Weighted average number of shares used in computing diluted net earnings per share		33,947,801		32,630,280		33,927,121		32,596,317	
(*) Mostly legal, finance and compensation expenses related to the acquisition									



#### TABLE - 3 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP CONSOLIDATED REVENUES

(U.S. dollars in thousands, except share and per share data)

	Three Months Ended June 30,					ths Ended e 30,	
		2014 2013			2014	2013	
		(Unau	dited)		(Unau	dited	)
GAAP Revenues	\$	28,166	\$	21,212	\$ 56,450	\$	45,326
Fair value adjustment for acquired deferred revenues write down		11		276	23		313
Non-GAAP Revenues	\$	28,177	\$	21,488	\$ 56,473	\$	45,639



# TABLE - 4 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (U.S. dollars in thousands)

	June 30, 2014	December 31, 2013
	(Unaudited)	(Audited)
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 59,829	9 \$ 42,813
Short term deposits	8,500	38,000
Marketable securities and restricted cash	55,287	7 40,798
Trade receivables, net	23,786	5 16,908
Other receivables and prepaid expenses	8,819	8,218
Inventories	13,877	7 13,798
Total current assets	170,098	3 160,535
LONG-TERM ASSETS:		
Severance pay fund	278	3 254
Deferred taxes	1,436	5 1,602
Other assets	2,544	771
Total long-term assets	4,258	3 2,627
		<u> </u>
PROPERTY AND EQUIPMENT, NET	5,925	5,874
GOODWILL AND INTANGIBLE ASSETS, NET	29,293	
		30,221
Total assets	\$ 209,572	2 \$ 199,257
		155,257
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Trade payables	\$ 7,493	3,191
Deferred revenues	11,793	
Other payables and accrued expenses	12,180	
Total current liabilities	31,466	
Total Carrent Madmaco		20,001
LONG-TERM LIABILITIES:		
Deferred revenues	3,522	2 2,447
Accrued severance pay	303	
Total long-term liabilities	3,825	
Town 1011g term intollities	3,020	
CHADEHOI DEDCI EOLIITV	174 70	160.027
SHAREHOLDERS' EQUITY	174,283	169,927
Total liabilities and shareholderel equity	¢ 200 F7	) ¢ 100.257
Total liabilities and shareholders' equity	\$ 209,572	\$ 199,257



# TABLE - 5 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (U.S. dollars in thousands)

		Three Months Ended June 30,				Six Months Ended June 30,			
		2014 2013			2014			2013	
		(Unaudited)				(Unau	dited	ed)	
Cash flows from operating activities:									
Net Loss	\$	(620)	\$	(3,865)	\$	(1,008)	\$	(5,712)	
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		, , ,							
Depreciation		762		867		1,562		1,747	
Stock-based compensation related to options granted to employees		1,987		2,050		3,979		3,879	
Amortization of intangible assets		465		560		930		1,122	
Capital loss		_		14		_		14	
Increase in accrued severance pay, net		(7)		(26)		(3)		(2)	
Decrease (Increase) in other assets		12		16		(70)		(13)	
Decease in accrued interest and amortization of premium on marketable securities		37		46		245		57	
Decrease (Increase) in trade receivables		(2,372)		2,868		(6,878)		(2,483)	
Decrease (Increase) in trade receivables  Decrease (Increase) in other receivables and prepaid expenses		301		(1,625)		199		(1,669)	
Increase in inventories		(403)		(1,101)		(79)		(781)	
Decrease in deferred taxes, net		56		(1,101)		56		(701)	
,		2,606		1,602		4,302		221	
Increase in trade payables									
Increase (Decrease) in employees and payroll accruals		(57)		(538)		1,005		(1,260)	
Increase (Decrease) in deferred revenues		(732)		(1,070)		364		(4,058)	
Increase (Decrease) in other payables and accrued expenses	_	(629)	_	963	_	247		2,136	
Net cash provided by (used in) operating activities		1,406		761		4,851		(6,802)	
Cash flows from investing activities:									
Decrease (Increase) in restricted deposit		-		(3)		-		1	
Redemption of short-term deposits		22,000		15,000		29,500		76,042	
Purchase of property and equipment		(697)		(572)		(1,613)		(1,428)	
Investment in marketable securities		(18,081)		(13,704)		(18,981)		(29,366)	
Proceeds from redemption or sale of marketable securities		3,363		1,432		4,264		3,711	
Loan provided to third party		_		_		(2,735)		-	
Proceeds from loan provided to third party		170		-		342		-	
Net cash provided by investing activities		6,755		2,153		10,777		48,960	
Cash flows from financing activities:									
Exercise of employee stock options		632	_	105	_	1,388		269	
Net cash provided by financing activities		632		105		1,388		269	
Increase in cash and cash equivalents		8,793		3,019		17,016		42,427	
Cash and cash equivalents at the beginning of the period		51,036		89,434		42,813		50,026	
Cash and cash equivalents at the end of the period	\$	59,829	\$	92,453	\$	59,829	\$	92,453	