

TABLE - 1
ALLOT COMMUNICATIONS LTD.
AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(U.S. dollars in thousands, except share and per share data)

	Three Months Ended March 31,	
	2007	2006
	(unaudited)	
Revenues	\$ 8,276	\$ 7,571
Cost of revenues	1,974	1,700
Gross profit	6,302	5,871
Operating expenses:		
Research and development costs, net	2,453	1,882
Sales and marketing	4,194	3,493
General and administrative	1,043	609
Total operating expenses	7,690	5,984
Operating loss	(1,388)	(113)
Financial and other income, net	957	121
Income (loss) before income tax expenses	(431)	8
Income tax expenses	3	3
Net income (loss)	(434)	5
Basic net earnings (loss) per share	\$ (0.02)	\$ 0.00
Diluted net earnings (loss) per share	\$ (0.02)	\$ 0.00
Weighted average number of shares used in computing basic net earnings (loss) per share	21,009,705	12,783,114
Weighted average number of shares used in computing diluted net earnings (loss) per share	23,467,686	14,298,882

TABLE - 2
ALLOT COMMUNICATIONS LTD.
AND ITS SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(U.S. dollars in thousands)

	March 31, 2007	December 31, 2006		
	(unaudited)			
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	\$ 9,081	\$ 7,117		
Marketable securities and short term deposit	67,404	70,423		
Trade receivables	6,409	5,856		
Other receivables and prepaid expenses	2,800	1,961		
Inventories	4,058	3,337		
Total current assets	<u>81,754</u>	<u>88,694</u>		
LONG-TERM ASSETS:				
Marketable securities	4,001	5,750		
Severence pay fund	2,851	2,648		
Other assets	1,017	1,054		
Total long-term assets	<u>15,867</u>	<u>9,452</u>		
PROPERTY AND EQUIPMENT, NET				
GOODWILL	<u>3,681</u>	<u>2,939</u>		
	<u>125</u>	<u>99</u>		
Total assets	<u><u>\$ 101,427</u></u>	<u><u>\$ 101,184</u></u>		
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Short-term bank credit and current maturities, net	\$ 0	\$ 6		
Trade payables	4,219	4,415		
Deferred revenues	4,303	3,788		
Other payables and accrued expenses	4,405	4,833		
Total current liabilities	<u>12,927</u>	<u>13,042</u>		
LONG-TERM LIABILITIES:				
Deferred revenues	1,671	1,578		
Accrued severance pay	2,719	2,377		
Total long-term liabilities	<u>4,390</u>	<u>3,955</u>		
SHAREHOLDERS' EQUITY				
	<u><u>84,110</u></u>	<u><u>84,187</u></u>		
Total liabilities and shareholders' equity	<u><u>\$ 101,427</u></u>	<u><u>\$ 101,184</u></u>		

TABLE - 3
ALLOT COMMUNICATIONS LTD.
AND ITS SUBSIDIARIES
RECONCILIATION OF GAAP AND NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS
(U.S. dollars in thousands, except per share data)

	Three months ended March 31, 2007			Three months ended March 31, 2006		
	GAAP Reported	Adjustments*	Non-GAAP	GAAP Reported	Adjustments*	Non-GAAP
Gross profit	6,302	(11)	6,313	5,871	-	5,871
Total operating expenses	7,690	(311)	7,379	5,984	(82)	5,902
Operating income (loss)	(1,388)	322	(1,066)	(113)	82	(31)
Income (loss) before income tax expenses (benefit)	(431)	322	(109)	8		8
Net income	<u>(434)</u>	<u>322</u>	<u>(112)</u>	<u>5</u>	<u>82</u>	<u>87</u>
Basic net earnings (loss) per share	\$ (0.02)	\$ 0.02	\$ 0.00	\$ 0.00	\$ 0.01	\$ 0.01
Diluted net earnings (loss) per share	\$ (0.02)	\$ 0.02	\$ 0.00	\$ 0.00	\$ 0.01	\$ 0.01

(*) Adjustment excludes the expenses recorded for stock-based compensation of which: \$11,000, \$50,000, \$119,000 and \$142,000 resulted from cost of revenue, research and development expenses, sales and marketing expenses and general and administrative expenses, respectively.