

COMPANY PROFILE

Allot Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers and enterprise worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers as well as over 1000 enterprises. Our industry leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 23 million subscribers in Europe.

MARKET FOCUS

Security: Allot Secure is a security service delivery platform designed to empower CSPs to provide a seamless customer experience by unifying network-based security, home gateway security and security clients in a branded value added service.

Actionable Intelligence: Allot Smart solutions give CSPs and enterprises the ability to see, classify and quantify all of the activity on their networks so they can ensure consistent and reliable quality of experience and service.

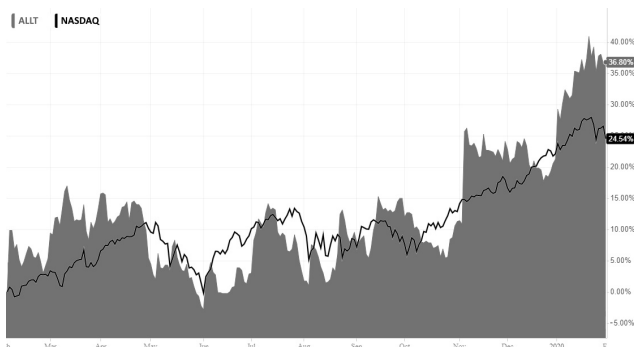
RECENT ACTIVITY

Allot continues to successfully execute its long-term growth plan as the Security-as-a-Service revenue sharing model grows. 2019 also saw new Allot Smart business and a growing regulatory compliance market. This is reflected in year-over-year revenue growth of 15%, with fourth quarter 2019 revenue of \$30.6 million, and gross margins of 70%.

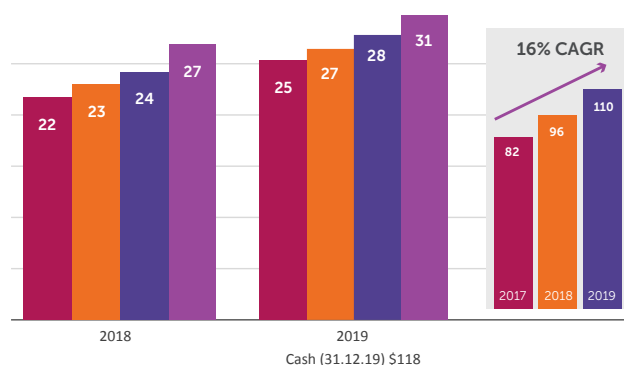
Guidance for 2020 revenue is between \$135 and \$140 million, representing accelerated double-digit year-over-year growth.

SHARE CHART

as of January 31, 2020



QUARTERLY REVENUES – in \$M



MANAGEMENT TEAM

Erez Antebi , CEO	Ronen Priel , CTO
Ziv Leitman , CFO	Vered Zur , VP Marketing
Ran Fridman , EVP Global Sales	Pini Gvili , VP Operations
Keren Rubanenko , SVP Customer Success	Hagay Katz , VP Strategic Accounts, Cyber Security
Nir Perry , SVP R&D	Mark Shteiman , VP Product Management
Rael Kolevsohn , VP General Counsel	Ronit Weinstein , VP Human Resources

BOARD OF DIRECTORS

Yigal Jacoby, Chairman	Steven D. Levy
Nurit Benjamini	Miron (Ronnie) Kenneth
Itzik Danzinger	Nadav Zohar
Manuel Echanove	

STOCK FUNDAMENTALS

as of January 31, 2020

Ticker	ALLT
Exchanges	Nasdaq, Tel Aviv Stock Exchange
Industry	Technology; Communications Services
No. of Shares Outstanding	34.25M
52 week High	\$10.05
52 week Low	\$6.74

FINANCIAL HIGHLIGHTS

2019 Revenues: \$110M
 2019 Q4 Revenues: \$30.6M, up 14% YOY
 Moving toward profitability
 Cash and investments as of 31.12.2019: \$118M
 2020 Revenue Guidance: \$135-140M

LATEST NEWS

- [January 21, 2020: Altice Portugal's MEO Selects Allot Security-as-a-Service Solution to Protect Mobile Users from Cyberattacks](#)
- [January 13, 2020: Central and Eastern European Mobile Group Selects Allot Security-as-a-Service Solution](#)
- [November 13, 2019: Allot Research Reveals Shift Toward Quality of Experience as Telecom Industry Prepares for 5G](#)
- [October 24, 2019: Allot Names Ziv Leitman as New Chief Financial Officer](#)
- [October 2, 2019: Allot Sees Increased Demand for Network Visibility and Control Solutions from Regulatory Agencies](#)
- [September 24, 2019: Allot to Optimize Sun Yat-sen University's Network Performance](#)

CONTACT INFORMATION

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