

COMPANY PROFILE

Allot Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers and enterprise worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers as well as over 1000 enterprises. Our industry leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 21 million subscribers in Europe.

MARKET FOCUS

Security: Allot Secure is a security service delivery platform designed to empower CSPs to provide a seamless customer experience by unifying network-based security, home gateway security and security clients in a branded value added service.

Actionable Intelligence: Allot Smart solutions give CSPs and enterprises the ability to see, classify and quantify all of the activity on their networks so they can ensure consistent and reliable quality of experience and service.

RECENT ACTIVITY

Allot continues to grow and execute on its strategic growth plan, announcing solid revenue growth for the first quarter of 2019 to \$25.3 million up 17% year-over-year with improvements across the board, including gross margins of 72% vs 70% in the year-ago quarter and lower operating loss at \$1.8 million (versus \$2.3 million in the first quarter of 2018).

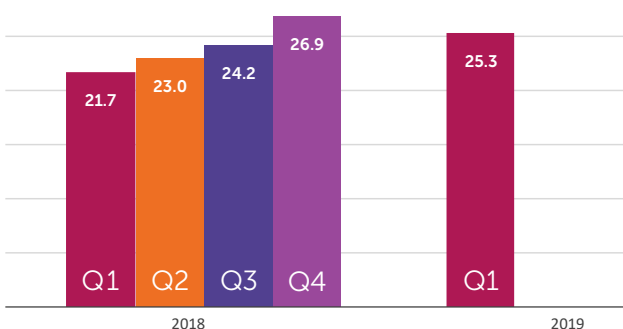
Management continues to expect 2019 revenues at between \$106-110 million with corresponding improvements in profitability.

SHARE CHART

as of May 12, 2019



QUARTERLY REVENUES – in \$M



MANAGEMENT TEAM

Erez Antebi, CEO
Alberto Sessa, CFO
Ran Fridman, EVP Global Sales
Keren Rubanenko, SVP Customer Success
Nir Perry, SVP R&D
Rael Kolevsohn, VP General Counsel

Ronen Priel, VP Product & Strategy
Vered Zur, VP Marketing
Pini Gvili, VP Operations
Hagay Katz, VP Strategic Accounts, Cyber Security
Ronit Weinstein, VP Human Resources

BOARD OF DIRECTORS

Yigal Jacoby, Chairman
Nurit Benjamini
Itzik Danzinger
Manuel Echanove

Steven D. Levy
Miron (Ronnie) Kenneth
Nadav Zohar

STOCK FUNDAMENTALS

as of May 13, 2019

Ticker: ALLT
 Exchanges: Nasdaq, Tel Aviv Stock Exchange
 Industry: Technology; Communications Services
 No. of Shares Outstanding: 34.1m
 52 week High: \$8.34
 52 week Low: \$5.01

FINANCIAL HIGHLIGHTS

2019 Revenues: expected to grow to \$106-110M (representing double digit YOY growth)
 2019 Q1 Revenues: \$25.3, up 17% YOY
 Moving toward profitability
 Cash as of 31.3.2019: \$103.5

LATEST NEWS

[May 14, 2019: Allot to Partner with Rakuten Mobile](#)

[Mar 12, 2019: Mobileum Partners with Allot to Enhance Roaming Customers Quality of Experience](#)

[Feb 21, 2019: Allot Research Finds CLA Adoption Key in Delivering Quality of Experience \(QoE\) in 5G Networks](#)

[Feb 12, 2019: Allot Powers Safaricom's Boost in Quality of Experience, Quality of Service and Security for Fixed and Mobile Customers](#)

[Jan 31, 2019: European consumers will pay a premium for the security service to be shared between the Operator and Allot](#)

[Jan 09, 2019: Tier 1 US Network Operator Chooses Allot IoTSecure to Protect Public IoT Network](#)

CONTACT INFORMATION

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