

COMPANY PROFILE

Allot Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers and enterprise worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers as well as over 1000 enterprises. Our industry leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 21 million subscribers in Europe.

MARKET FOCUS

Security: Allot Secure is a security service delivery platform designed to empower CSPs to provide a seamless customer experience by unifying network-based security, home gateway security and security clients in a branded value added service.

Actionable Intelligence: Allot Smart solutions give CSPs and enterprises the ability to see, classify and quantify all of the activity on their networks so they can ensure consistent and reliable quality of experience and service.

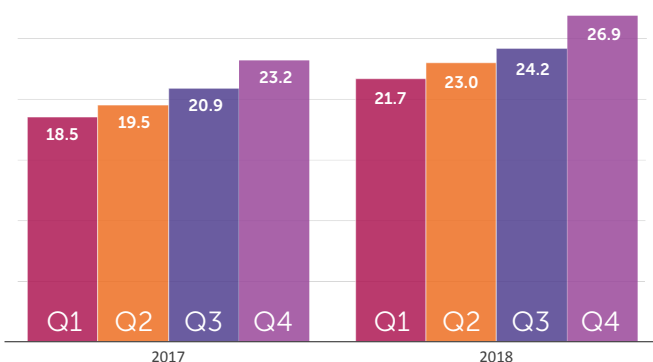
RECENT ACTIVITY

Allot recently announced its full year 2018 results which showed revenue growth and improvements across the board, in line with the company's strategic plan. Revenues grew year-over-year by 17% to \$96 million and gross margins (non-GAAP) increased from 68% last year to 71%. The operating loss (non-GAAP) narrowed to \$4.8 million from \$8.6 million last year and book to bill was above one for the year. Allot's management's outlook for 2019 is for continued growth in revenue and improvements in profitability, with revenues expected between \$106-110 million.

SHARE CHART



QUARTERLY REVENUES – in \$M



MANAGEMENT TEAM

Erez Antebi , CEO	Ronen Priel
Alberto Sessa , CFO	Vered Zur , VP Marketing
Ran Fridman , EVP Global Sales	Pini Gvili , VP Operations
Keren Rubanenko , SVP Customer Success	Hagay Katz , VP Strategic Accounts, Cyber Security
Nir Perry , Senior VP R&D	Anat Shenig , VP Human Resources
Rael Kolevsohn , VP General Counsel	

BOARD OF DIRECTORS

Yigal Jacoby, Chairman	Steven D. Levy
Nurit Benjamini	Miron (Ronnie) Kenneth
Itzik Danzinger	Nadav Zohar
Manuel Echanove	

STOCK FUNDAMENTALS

as of March 15, 2019

Ticker	ALLT
Exchanges	Nasdaq, Tel Aviv Stock Exchange
Industry	Technology; Communications Services
No. of Shares Outstanding	34m
52 week High	\$8.34
52 week Low	\$4.90

FINANCIAL HIGHLIGHTS

2018 Revenues: \$95.8M, up 17% YOY

2019 Revenues: expected to grow to \$106-110M (representing double digit YOY growth)

2018 Book-to-Bill: >1

Moving toward profitability

Year-end Cash: \$104M

LATEST NEWS

March 12, 2019: Mobileum Partners with Allot to Enhance Roaming Customers' Quality of Experience

February 21, 2019: Allot Research Finds CLA Adoption Key in Delivering Quality of Experience (QoE) in 5G Networks

February 12, 2019: Allot Powers Safaricom's Boost in Quality of Experience, Quality of Service and Security for Fixed and Mobile Customers

February 5, 2019: Allot Announces Fourth Quarter and Full Year 2018 Financial Results

January 31, 2019: Tier 1 European Mobile Service Provider Partners With Allot To Protect Mobile Users Using Allot's NetworkSecure Cybersecurity Solution

January 9, 2019: Tier 1 US Network Operator Chooses Allot IoTSecure to Protect Public IoT Network

CONTACT INFORMATION

Allot Communications Inc.
USA
Tel: 1-781-939-9300

Allot Communications Ltd.
EMEA
Tel: +972 9 761-9200

INVESTOR RELATIONS

GK Investor Relations
Ehud Helft / Gavriel Frohwein
Tel: 1-646-688-3559 eMail: Allot@gkir.com

PUBLIC RELATIONS

Allot
Jodi Joseph Asagi
Tel: +972 9 761-9200 eMail: investors@allot.com