## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

#### Form 6-K

### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

**For the month of August 2018** Commission File Number: 001-33129

#### ALLOT COMMUNICATIONS LTD.

(Translation of registrant's name into English)

22 Hanagar Street Neve Ne'eman Industrial Zone B Hod-Hasharon 45240 Israel

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.
Form 20-F ⊠ Form 40-F □
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):
Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes □ No ⊠
If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82

#### EXPLANATORY NOTE

On August 7, 2018, Allot Communications Ltd. issued a press release announcing the Second Quarter 2018 Financial Results.

A copy of the press release entitled "Allot Communications Announces Second Quarter 2018 Financial Results" is attached to this Form 6-K as Exhibit 99.1.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Allot Communications Ltd.

By: <u>/s/ Alberto Sessa</u> Alberto Sessa Chief Financial Officer

Date: August 7, 2018

#### EXHIBIT INDEX

The following exhibit has been filed as part of this Form 6-K:

Exhibit Number Description

99.1 <u>Allot Communications Announces Second Quarter 2018 Financial Results</u>



## Allot Announces Second Quarter 2018 Financial Results

#### Revenues increased 18% Year over Year with Continued Improvement in Margins

**Hod Hasharon, Israel – August 7, 2018** - <u>Allot Communications Ltd.</u> (NASDAQ: ALLT, TASE: ALLT), a global provider of leading innovative network intelligence and security solutions for service providers worldwide, today announced its second quarter 2018 financial results.

#### **Q2 2018 – Financial Highlights**

- · Revenues were \$23.0 million, up 18% year-over-year;
- GAAP gross margin improved to 70.8% up from 65.8% in Q2 2017;
- · Non-GAAP gross margin was 72.2% up from 67.6%in Q2 2017;
- · GAAP operating loss narrowed to \$2.8 million compared to \$3.8 million in Q2 2017;
- · Non-GAAP operating loss narrowed to \$1.3 million compared to \$2.4 million in Q2 2017;
- · Book-to-bill was above one for the sixth consecutive quarter;
- · Cash and cash equivalents increased to \$105.9 million;

#### **Financial Outlook**

- · Management continues to expect 2018 revenues to grow to between \$91 95 million, with revenues trending toward the upper half of the range;
- · 2018 Book to Bill is expected at above 1;

#### **Management Comment**

#### Erez Antebi, President & CEO of Allot, commented:

"I am very pleased with our progress as demonstrated through our second quarter results, which represent another quarter of growth and improvement in margins. We are investing additional resources in pursuing and capturing the increasing growth opportunities we see in our end markets. We expect these investments to continue to bring us growth.

"Much of our growth in the first half of the year came from actionable intelligence use cases and we are pleased with our improvements in this market segment. Furthermore, we are very encouraged by the market traction we are seeing for our security solutions. We expect to announce soon a new unified security deal for Telefonica Spain. We look forward to close additional security deals over the quarters and years ahead."

#### **Q2 2018 Financial Results Summary**

Total revenues for the second quarter of 2018 were \$23.0 million, up 18% compared to \$19.5 million in the second quarter of 2017.

**Gross profit on a GAAP basis** for the second quarter of 2018 was \$16.3 million (gross margin of 70.8%), a 27% improvement compared with \$12.8 million (gross margin of 65.8%) in the second quarter of 2017.

**Gross profit on a non-GAAP basis** for the second quarter of 2018 was \$16.6 million (gross margin of 72.2%), a 26% improvement compared with \$13.2 million (gross margin of 67.6%) in the second quarter of 2017. The higher level of gross margin represents a favorable sales mix in the quarter.

**Net loss on a GAAP basis** for the second quarter of 2018 was \$2.4 million, or \$0.07 per basic share, an improvement compared with a net loss of \$4.0 million, or \$0.12 per basic share, in the second quarter of 2017.

**Non-GAAP net loss** for the second quarter of 2018 was \$1.2 million, or \$0.04 per basic share, an improvement compared with a non-GAAP net loss of \$2.3 million, or \$0.07 per basic share, in the second quarter of 2017.

Cash and investments as of June 30, 2018 totaled \$105.9 million, compared to \$104.7 million in March 31, 2018.

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#### **Conference Call & Webcast:**

The Allot management team will host a conference call to discuss second quarter 2018 earnings results today, August 7, 2018 at 8:30 am ET, 3:30 pm Israel time. To access the conference call, please dial one of the following numbers:

US: +1-888-668-9141, UK: +44(0) 800-917-5108, Israel: +972-3-918-0609.

A live webcast and, following the end of the call, an archive of the conference call, will be accessible on the Allot Communications website at: <a href="http://investors.allot.com/index.cfm">http://investors.allot.com/index.cfm</a>

#### **About Allot Communications**

Allot Communications Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers and over 1000 enterprises. Our industry leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 20 million subscribers in Europe. Allot. See. Control. Secure. For more information, visit <a href="https://www.allot.com">www.allot.com</a>

#### **GAAP to Non-GAAP Reconciliation:**

The difference between GAAP and non-GAAP revenues is related to the acquisitions made by the Company and represents revenues adjusted for the impact of the fair value adjustment to acquired deferred revenue related to purchase accounting. Non-GAAP net income is defined as GAAP net income after including deferred revenues related to the fair value adjustment resulting from purchase accounting and excluding stock-based compensation expenses, amortization of acquisition-related intangible assets, deferred tax asset adjustment, restructuring expenses, changes in taxes related items and other acquisition-related expenses.

These non-GAAP measures should be considered in addition to, and not as a substitute for, comparable GAAP measures. The non-GAAP results and a full reconciliation between GAAP and non-GAAP results is provided in the accompanying Table 2. The Company provides these non-GAAP financial measures because it believes they present a better measure of the Company's core business and management uses the non-GAAP measures internally to evaluate the Company's ongoing performance. Accordingly, the Company believes they are useful to investors in enhancing an understanding of the Company's operating performance.

#### **Safe Harbor Statement**

This release contains forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements set forth in such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; the timing of completion of key project milestones which impact the timing of our revenue recognition; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third party channel partners for a material portion of our revenues; court approval of the Company's proposed share buy-back program; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

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#### TABLE - 1 ${\bf ALLOT\ COMMUNICATIONS\ LTD.}$ AND ITS SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. dollars in thousands, except share and per share data)

		Three Months Ended June 30,				Six Months Ended June 30,			
		2018		2017		2018		2017	
	<u> </u>	(Unaudited)			(Unau	ted)			
Revenues	\$	23,003	\$	19,502	\$	44,735	\$	37,937	
Cost of revenues		6,712		6,662		13,636		12,980	
Gross profit		16,291		12,840		31,099		24,957	
Operating expenses:									
Research and development costs, net		6,298		5,364		12,091		10,897	
Sales and marketing		10,182		8,747		20,215		17,727	
General and administrative		2,579		2,519		5,045		5,060	
Total operating expenses		19,059		16,630		37,351		33,684	
Operating loss		(2,768)		(3,790)		(6,252)		(8,727)	
Financial and other income, net		806		112		1,036		474	
Loss before income tax expenses		(1,962)		(3,678)		(5,216)		(8,253)	
Tax expenses		455		352		887		854	
Net Loss		(2,417)		(4,030)		(6,103)		(9,107)	
Basic net loss per share	<u>\$</u>	(0.07)	\$	(0.12)	\$	(0.18)	\$	(0.27)	
Diluted net loss per share	\$	(0.07)	\$	(0.12)	\$	(0.18)	\$	(0.27)	
Weighted average number of shares used in									
computing basic net loss per share	<u> </u>	33,655,940	_	33,200,982	_	33,606,236	_	33,146,715	
Weighted average number of shares used in									
computing diluted net loss per share		33,655,940		33,200,982		33,606,236		33,146,715	

## TABLE - 2

# ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. dollars in thousands, except per share data)

	Three Months Ended June 30,					Six Months Ended June 30,			
		2018 (Unau	dite	2017 d)		2018 (Unaudite		2017 ed)	
GAAP Revenues	\$	23,003	\$	19,502	\$	44,735	\$	37,937	
Fair value adjustment for acquired deferred revenues write down		-		13		-		37	
Non-GAAP Revenues	\$	23,003	\$	19,515	\$	44,735	\$	37,974	
GAAP cost of revenues	\$	6,712	\$	6,662	\$	13,636	\$	12,980	
Share-based compensation (1)		(90)		(96)		(170)		(192)	
Amortization of intangible assets (2)		(232)		(242)		(465)		(474)	
Non-GAAP cost of revenues	\$	6,390	\$	6,324	\$	13,001	\$	12,314	
GAAP gross profit	\$	16,291	\$	12,840	\$	31,099	\$	24,957	
Gross profit adjustments	\$	322		351		635		703	
Non-GAAP gross profit	\$	16,613	\$	13,191	\$	31,734	\$	25,660	
GAAP operating expenses	\$	19,059	\$	16,630	\$	37,351	\$	33,684	
Share-based compensation (1)		(630)		(870)		(1,254)		(1,618)	
Amortization of intangible assets (2)		(175)		(135)		(350)		(269)	
Expenses related to M&A activities (3)		(151)		-		(189)		(89)	
Changes in tax related items (4)		(170)		-		(170)		<u>-</u>	
Non-GAAP operating expenses	\$	17,933	\$	15,625	\$	35,388	\$	31,708	
GAAP financial and other income	\$	806	\$	112	\$	1,036	\$	474	
Expenses related to M&A activities (3)		(292)		306		(142)		379	
Non-GAAP Financial and other income	\$	514	\$	418	\$	894	\$	853	
GAAP taxes on income	\$	455	\$	352	\$	887	\$	854	
Tax expenses (in respect of net deferred tax asset recorded)		(19)		(64)		(38)		(130)	
Non-GAAP taxes on income	\$	436	\$	288	\$	849	\$	724	
GAAP Net Loss	\$	(2,417)	\$	(4,030)	\$	(6,103)	\$	(9,107)	
Share-based compensation (1)		720		966		1,424		1,810	
Amortization of intangible assets (2)		407		377		815		743	
Expenses related to M&A activities (3)		(141)		306		47		468	
Changes in tax related items (4)		170		-		170		-	
Fair value adjustment for acquired deferred revenues write down		-		13		-		37	
Tax expenses in respect of net deferred tax asset recorded	_	19	_	64	_	38	_	130	
Non-GAAP Net income (Loss)	\$	(1,242)	\$	(2,304)	\$	(3,609)	\$	(5,919)	
GAAP Loss per share (diluted)	\$		\$	(0.12)	\$	(0.18)	\$	(0.27)	
Share-based compensation		0.02		0.03		0.04		0.05	
Amortization of intangible assets		0.01		0.01		0.02		0.02	
Expenses related to M&A activities		(0.01)		0.01		0.00		0.01	
Fair value adjustment for acquired deferred revenues write down		-		0.00		-		0.00	
Changes in taxes and headcount related items		0.01		0.00		0.01		0.00	
Tax benefit (in respect of net deferred tax asset recorded)		0.00	_	0.00	_	-	_	0.01	
Non-GAAP Net loss per share (diluted)	=	(0.04)	\$	(0.07)	\$	(0.11)	\$	(0.18)	
Weighted average number of shares used in computing GAAP diluted net loss per share		33,655,940		33,200,982		33,606,236	_	33,146,715	
Weighted average number of shares used in computing non-GAAP diluted net loss per share		33,655,940		33,200,982		33,606,236		33,146,715	

## TABLE - 2 cont. ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES

#### RECONCILIATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except per share data)

	Т	Three Months Ended March 31,			Six Months Ended June 30,			
	20	2018 2017		017	2018			2017
		(Unaudited)		(Unaudited)				
(1) Share-based compensation:								
Cost of revenues	\$	90	\$	96	\$	170	\$	192
Research and development costs, net		171		217		326		446
Sales and marketing		215		246		437		487
General and administrative		244		407		491		685
	\$	720	\$	966	\$	1,424	\$	1,810
(2) Amortization of intangible assets								
Cost of revenues	\$	232	\$	242	\$	465	\$	474
Sales and marketing		175		135		350		269
	\$	407	\$	377	\$	815	\$	743
(3) Expenses related to M&A activities								
General and administrative	\$	-	\$	-	\$	38	\$	89
Research and development costs, net		151		-		151		-
Financial expenses (income)		(292)		306		(142)		379
	\$	(141)	\$	306	\$	47	\$	468
(4) Changes in tax related items								
Sales and marketing	\$	100	\$	-	\$	100	\$	-
General and administrative		70		_		70		-
	\$	170	\$	-	\$	170	\$	-

# TABLE - 3 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (U.S. dollars in thousands)

Restricted deposit       580       428         Marketable securities       64,037       63,194         Trade receivables, net       24,626       22,737         Other receivables and prepaid expenses       2,772       2,649         Inventories       8,010       7,897         Total current assets       141,339       143,290         LONG-TERM ASSETS:         Severance pay fund       298       302		June 30, 2018 (Unaudited)		December 31, 2017		
CURRENT ASSETS:         \$ 20,371         \$ 1,342           Cash and cash equivalents         \$ 20,943         31,043           Restricted deposit         508         428           Marketable securities         64,037         63,194           Tade receivables, net         24,626         22,737           Other receivables and prepaid expenses         2,772         2,649           Inventories         8,010         7,897           Total current assets         141,339         143,209           LONG-TERM ASSETS:         25         301           Everance pay fund         298         302           Deferred taxes         263         301           Other assets         1,303         1,738           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           Total apayables         \$ 6,35         \$ 5,857           Deferred revenues         \$ 1,1,28         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities				(Audited)		
CURRENT ASSETS:         \$ 20,371         \$ 1,342           Cash and cash equivalents         \$ 20,943         31,043           Restricted deposit         508         428           Marketable securities         64,037         63,194           Tade receivables, net         24,626         22,737           Other receivables and prepaid expenses         2,772         2,649           Inventories         8,010         7,897           Total current assets         141,339         143,209           LONG-TERM ASSETS:         25         301           Everance pay fund         298         302           Deferred taxes         263         301           Other assets         1,303         1,738           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           Total apayables         \$ 6,35         \$ 5,857           Deferred revenues         \$ 1,1,28         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities	ASSETS					
Short term deposits         20,943         31,043           Restricted deposit         580         428           Marketable securities         64,037         63,194           Trade receivables, net         24,662         22,737           Other receivables and prepaid expenses         2,772         2,649           Inventories         8,010         7,897           Total current assets         8,010         7,897           Total current assets         298         300           Deferred taxes         263         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,82         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,952           Total assets         \$ 186,332         \$ 184,525           Total payables         \$ 6,557         \$ 5,857           Deferred revenue         \$ 1,49         1,1,37           Other payables and accrued expenses         19,47         14,27           Total current liabilities         \$ 3,60         3,76           Deferred revenues         4,382         3,87           Deferred revenues         4,382 </th <th></th> <th></th> <th></th> <th></th> <th></th>						
Short term deposits         20,943         31,043           Restricted deposit         580         428           Marketable securities         64,037         63,194           Trade receivables, net         24,626         22,737           Other receivables and prepaid expenses         2,762         6,469           Inventories         8,010         7,897           Total current assets         801         7,897           Chord-TERM ASSETS:         298         30           Severance pay fund         298         30           Other assets         263         30           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,82         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,08         34,945           Total assets         \$18,632         \$18,525           LURRENT LIABILITIES:           Trade payables         \$6,557         \$.857           Deferred revenues         \$1,432         31,504           Other payables and accrued expenses         19,479         14,277           Total current liabilities         \$3,604         31,504	Cash and cash equivalents	\$	20,371	\$	15,342	
Marketable securities         64,037         63,194           Trade receivables, net         24,626         22,737           Other receivables and prepaid expenses         2,772         2,649           Inventories         8,010         7,897           Total current assets         414,339         143,290           LONG-TERM ASSETS:         298         302           Everance pay fund         298         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           Total poly-term assets         3,002         3,495           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           CURRENT LIABILITIES         \$ 1,505         \$ 1,505           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           Deferred revenues         4,382         3,878           Other payables and accrued expenses         19,479         14,277           Total current liabilities         4,382         3,664           Defe	Short term deposits		20,943		31,043	
Tade receivables, net         24,626         22,737         2.648         2.648         2.772         2.648         2.648         2.648         2.648         2.648         2.648         2.648         2.648         2.648         2.648         2.648         2.648         2.648         2.648         2.649         2.649         2.649         2.649         2.649         2.649         2.649         2.649         2.649         2.649         2.649         2.649         2.649         2.649         2.649         3.629         2.649         2.649         3.629         2.64	Restricted deposit		580		428	
Other receivables and prepaid expenses         2,772         2,649           Inventories         8,010         7,897           Total current assets         141,333         143,290           LONG-TERM ASSETS:           Severance pay fund         298         302           Deferred taxes         263         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           CURRENT LIABILITIES:           CURRENT LIABILITIES:         \$ 1,303         1,307           Other payables and accrued expenses         \$ 1,828         11,307           Other payables and accrued expenses         \$ 1,947         14,277           Total current liabilities         37,664         3,504           LONG-TERM LIABILITIES:         \$ 2,267         747           Deferred revenues         4,382         3,878           Accured severance pay         7,69         7,47           Other long term liabilities         5,267	Marketable securities		64,037		63,194	
Inventories         8,010         7,897           Total current assets         141,339         143,290           LONG-TERM ASSETS:         ****         ****           Severance pay fund         298         302           Deferred taxes         263         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           CURRENT LIABILITIES         ***         \$ 5,857           Deferred revenues         11,828         11,377           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         ***         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,265           Total long-term liabilities         10,387         9,892	Trade receivables, net		24,626		22,737	
Total current assets         141,339         143,290           LONG-TERM ASSETS:         298         302           Deferred taxes         263         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOOWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$186,332         \$184,525           CURRENT LIABILITIES         11,228         11,370           Other payables and accrued expenses         \$1,877         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         37,664         31,504           LONG-TERM LIABILITIES:         2         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,266           Total long-term liabilities         10,387         9,892	Other receivables and prepaid expenses		2,772		2,649	
CONG-TERM ASSETS:   Severance pay fund   298   302   301	Inventories		8,010		7,897	
Severance pay fund         298         302           Deferred taxes         263         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           CURRENT LIABILITIES         ***         ***           Deferred revenues         11,828         11,370           Other payables and accrued expenses         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         ***         ***           Leferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,265           Total long-term liabilities         9,892	Total current assets		141,339		143,290	
Severance pay fund         298         302           Deferred taxes         263         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           CURRENT LIABILITIES         ***         ***           Deferred revenues         11,828         11,370           Other payables and accrued expenses         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         ***         ***           Leferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,265           Total long-term liabilities         9,892						
Deferred taxes         263         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 186,525           CURRENT LIABILITIES           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         2         3,878           LONG-TERM LIABILITIES:         3,878         3,878           Accrued severance pay         4,382         3,878           Other long term liabilities         5,236         5,672           Total long-term liabilities         5,236         5,672           Total long-term liabilities         10,367         9,892	LONG-TERM ASSETS:					
Deferred taxes         263         301           Other assets         742         1,135           Total long-term assets         1,303         1,738           PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 186,525           CURRENT LIABILITIES           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         2         3,878           LONG-TERM LIABILITIES:         3,878         3,878           Accrued severance pay         4,382         3,878           Other long term liabilities         5,236         5,672           Total long-term liabilities         5,236         5,672           Total long-term liabilities         10,367         9,892	Severance pay fund		298		302	
Enometation (Composition of Composition (Composition of Composition of Co	Deferred taxes		263		301	
PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           LIABILITIES AND SHAREHOLDERS' EQUITY           CURRENT LIABILITIES:           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         2         3,878           Deferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892	Other assets		742		1,135	
PROPERTY AND EQUIPMENT, NET         5,482         5,002           GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           LIABILITIES AND SHAREHOLDERS' EQUITY           CURRENT LIABILITIES:           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         2         3,878           Deferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892	Total long-term assets		1,303		1,738	
GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           LIABILITIES AND SHAREHOLDERS' EQUITY           CURRENT LIABILITIES:           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         2           Deferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         5,236         5,267		_				
GOODWILL AND INTANGIBLE ASSETS, NET         38,208         34,495           Total assets         \$ 186,332         \$ 184,525           LIABILITIES AND SHAREHOLDERS' EQUITY           CURRENT LIABILITIES:           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         2           Deferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         5,236         5,267	PROPERTY AND FOLIPMENT NET		5 482		5 002	
ILIABILITIES AND SHAREHOLDERS' EQUITY         CURRENT LIABILITIES:           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         \$ 4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892						
LIABILITIES AND SHAREHOLDERS' EQUITY           CURRENT LIABILITIES:           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892	GOODWILL AND INTANGIBLE ASSETS, NET		30,200	_	54,455	
LIABILITIES AND SHAREHOLDERS' EQUITY           CURRENT LIABILITIES:           Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892	Total accets	¢	106 222	¢	104 525	
CURRENT LIABILITIES:         Trade payables       \$ 6,357       \$ 5,857         Deferred revenues       11,828       11,370         Other payables and accrued expenses       19,479       14,277         Total current liabilities       37,664       31,504         LONG-TERM LIABILITIES:       \$ 4,382       3,878         Deferred revenues       4,382       3,878         Accrued severance pay       769       747         Other long term liabilities       5,236       5,267         Total long-term liabilities       10,387       9,892	Total assets	J D	100,332	Ф	104,323	
CURRENT LIABILITIES:         Trade payables       \$ 6,357       \$ 5,857         Deferred revenues       11,828       11,370         Other payables and accrued expenses       19,479       14,277         Total current liabilities       37,664       31,504         LONG-TERM LIABILITIES:       \$ 4,382       3,878         Deferred revenues       4,382       3,878         Accrued severance pay       769       747         Other long term liabilities       5,236       5,267         Total long-term liabilities       10,387       9,892	I LADII WELEC AND CHADELIOI DEDCI POLITERI					
Trade payables         \$ 6,357         \$ 5,857           Deferred revenues         11,828         11,370           Other payables and accrued expenses         19,479         14,277           Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         2         37,878           Deferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892	-					
Deferred revenues       11,828       11,370         Other payables and accrued expenses       19,479       14,277         Total current liabilities       37,664       31,504         LONG-TERM LIABILITIES:         Deferred revenues       4,382       3,878         Accrued severance pay       769       747         Other long term liabilities       5,236       5,267         Total long-term liabilities       10,387       9,892		¢	C 257	φ	F 0F7	
Other payables and accrued expenses       19,479       14,277         Total current liabilities       37,664       31,504         LONG-TERM LIABILITIES:       ***         Deferred revenues       4,382       3,878         Accrued severance pay       769       747         Other long term liabilities       5,236       5,267         Total long-term liabilities       10,387       9,892	• •	Ф		Э		
Total current liabilities         37,664         31,504           LONG-TERM LIABILITIES:         31,504           Deferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892						
LONG-TERM LIABILITIES:         Deferred revenues       4,382       3,878         Accrued severance pay       769       747         Other long term liabilities       5,236       5,267         Total long-term liabilities       10,387       9,892						
Deferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892	Total current habilities		3/,664		31,504	
Deferred revenues         4,382         3,878           Accrued severance pay         769         747           Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892	LONG TERMANARY ITERS					
Accrued severance pay Other long term liabilities 5,236 Total long-term liabilities 10,387 9,892			4.000		0.050	
Other long term liabilities         5,236         5,267           Total long-term liabilities         10,387         9,892						
Total long-term liabilities 9,892						
		_		_		
SHAREHOLDERS' EQUITY 138,281 143,129	Total long-term liabilities		10,387		9,892	
SHAREHOLDERS' EQUITY 138,281 143,129						
	SHAREHOLDERS' EQUITY	-	138,281		143,129	
Total liabilities and shareholders' equity \\ \frac{\\$186,332}{\}184,525	Total liabilities and shareholders' equity	\$	186,332	\$	184,525	

## TABLE - 4 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(U.S. dollars in thousands)

	Three Months Ended June 30,			Six Months Ended June 30,			
	2018		2017	2018	2017		
	(Ur	naudited)	(Unaudited)	(Unaudited)	(Unaudited)		
Cash flows from operating activities:							
Net Loss	\$	(2,417)	\$ (4,030)	\$ (6,103)	\$ (9,107)		
Adjustments to reconcile net income to net cash used in operating activities:	Ψ	(2,117)	ψ (1,050)	ψ (0,105)	ψ (5,107)		
Depreciation		555	535	1,053	1,065		
Stock-based compensation related to options granted to employees		720	966	1,424	1,809		
Amortization of intangible assets		407	376	815	743		
Capital loss		36	3	39	7		
Decrease (Increase) in accrued severance pay, net		(7)	56	26	84		
Decrease (Increase) in other assets		(395)	258	393	566		
Decrease in accrued interest and amortization of premium on marketable		, ,					
securities		169	376	415	502		
Decrease in trade receivables		(2,635)	(1,469)	(1,889)	(209)		
Decrease (Increase) in other receivables and prepaid expenses		1,597	1,028	(282)	406		
Decrease (Increase) in inventories		164	(2,087)	(113)	(2,849)		
Decrease in long-term deferred taxes, net		19	67	38	134		
Increase (Decrease) in trade payables		(113)	4,287	489	6,136		
Increase (Decrease) in employees and payroll accruals		214	340	(285)	616		
Increase (Decrease) in deferred revenues		943	(108)	1,674	(961)		
Increase in other payables and accrued expenses		2,920	269	3,405	760		
Net cash provided by (used in) operating activities		2,177	867	1,099	(298)		
Cash flows from investing activities:							
Increase in restricted deposit		(352)	-	(152)	-		
Redemption of (Investment in) short-term deposits		(4,000)	4,805	10,100	5,278		
Purchase of property and equipment		(874)	(949)	(1,568)	(1,760)		
Investment in marketable securities		(10,896)	(8,950)	(17,957)	(15,538)		
Proceeds from redemption or sale of marketable securities		11,422	7,662	16,413	12,411		
Acquisitions		-	-	(3,048)	-		
Net cash provided by (used in) investing activities		(4,700)	2,568	3,788	391		
Cash flows from financing activities:							
Exercise of employee stock options		59	17	142	41		
Net cash provided by financing activities		59	17	142	41		
Increase (Decrease) in cash and cash equivalents		(2,464)	3,452	5,029	134		
Cash and cash equivalents at the beginning of the period		22,835	20,008	15,342	23,326		
1		,					

20,371

23,460

20,371

23,460

Cash and cash equivalents at the end of the period