

Allot Logo

Australia's Field Solutions Group Selects Allot Secure to Provide Consumer and SMB Cybersecurity Services

November 16, 2021

Third Australian service provider to select Allot Secure will share revenue earned from monthly cybersecurity service fees.

Hod Hasharon, Israel, Nov. 16, 2021 (GLOBE NEWSWIRE) -- Allot Ltd. (NASDAQ: ALLT) (TASE: ALLT), a leading global provider of innovative network intelligence and security-as-a-service (SECaaS) solutions for communication service providers and enterprises, announced today that Field Solutions Group (ASX: FSG), Australia's leading rural, regional, and remote challenger telecommunications carrier, has selected Allot Secure to protect the company's fixed broadband consumer and Small and Medium Business (SMB) customers against a broad range of cyber threats.

"With network-based cybersecurity services, Field Solutions Group will have a zero-touch solution that makes customer onboarding easy," said Daniel Keidar, Head of Sales, Oceania for Allot. "The Allot cybersecurity solution will help Field Solutions Group to protect their customers while generating new revenue."

Allot [NetworkSecure](#) is a network-based cybersecurity service platform, offering zero-touch, clientless operation, requiring no application installation by the end customer. With NetworkSecure, the service provider can offer its customers protection from cybersecurity threats, including malware, viruses, phishing and ransomware. The NetworkSecure solution also gives parents peace of mind with parental controls that offer configurable protection for their children when they use their devices. For SMB customers, NetworkSecure offers content filtering which can be configured to manage the types of content being consumed by groups or individual employees. Field Solutions Group will also deploy Allot EndpointSecure, to ensure that their customers are protected from cyberthreats even when they are off the provider's network. Field Solutions and Allot will share recurring revenues generated by monthly service fees.

"Our customers need comprehensive cybersecurity protection and parental controls, We look forward to our partnership with Allot and to bringing Allot's advanced technology solution to our customers. It's a win-win proposition," said Philippe Benoiel, Chief Operating Officer at Field Solutions Group.

###

Additional Resources:

Allot Blog: <https://www.allot.com/blog>

Allot On-air Podcast: <https://www.allot.com/resources/podcasts>

Follow us on Twitter: @allot_ltd

Follow us on LinkedIn: <https://www.linkedin.com/company/allot-communications>

About Allot

Allot Ltd. (NASDAQ: ALLT, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers and enterprises worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers and over 1000 enterprises. Our industry-leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 20 million subscribers Globally.

Allot. See. Control. Secure.

Forward-Looking Statement

This release contains forward-looking statements, which express the current beliefs and expectations of company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: acceptance of our products by our reseller and customer in EMEA, our ability to compete

successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third-party channel partners for a material portion of our revenues; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

Seth Greenberg
Allot
0549222294
sgreenberg@allot.com

Olga Shmuklyer
Fusion PR for Allot
olga@fusionpr.com

Ehud Helft / Kenny Green
Allot Investor Relations
+1-212-378-8040
Allot@gkir.com