## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

> For the month of October 2013 Commission File Number: 001-33129

### Allot Communications Ltd.

(Translation of registrant's name into English)

22 Hanagar Street Neve Ne'eman Industrial Zone B Hod-Hasharon 4501317 Israel

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No x

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

#### EXPLANATORY NOTE

On October 29, 2013, Allot Communications Ltd. issued a press release announcing the quarterly results for the third quarter of 2013.

A copy of the press release entitled "Allot Communications Reports Non-GAAP Revenues of \$24.1 Million for the Third Quarter of 2013" is attached to this Form 6-K as Exhibit 99.1.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Allot Communications Ltd.

By: /s/ Nachum Falek

Nachum Falek Chief Financial Officer

Date: October 29, 2013

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#### EXHIBIT INDEX

The following exhibits have been filed as part of this Form 6-K:

**Description** 

<u>Exhibit</u>

99.1 Allot Communications Reports Non-GAAP Revenues of \$24.1 Million for the Third Quarter of 2013



#### Allot Communications Reports Non-GAAP Revenues of \$24.1 Million for the Third Quarter of 2013

**Hod Hasharon, Israel – October 29, 2013** – Allot Communications Ltd. (NASDAQ: ALLT), a leading supplier of service optimization and revenue generation solutions for fixed and mobile broadband service providers worldwide, today announced its third quarter 2013 results, with non-GAAP revenues reaching \$24.1 million (\$24.0 million on a GAAP basis).

#### Third Quarter Highlights:

- Non-GAAP revenues were \$24.1 million (\$24.0 million on a GAAP basis).
- Non-GAAP gross margin was 77% (73% on a GAAP basis).
- · Non-GAAP operating margin was 4% (9% loss on a GAAP basis).
- · Book-to-bill above one.
- · Retired \$16 million of OCS liability.

#### **Financial Results:**

On a non-GAAP basis, total revenues for the third quarter of 2013 reached \$24.1 million, compared with \$28.0 million of revenue reported for the third quarter of 2012 and \$21.5 million of revenue reported for the second quarter of 2013. On a non-GAAP basis, net profit for the third quarter of 2013 was \$1.1 million, or \$0.03 per basic and diluted share. This compares with non-GAAP net profit of \$5.1 million, or \$0.16 per basic share, and \$0.15 per diluted share, in the third quarter of 2012 and non-GAAP net loss of \$0.9 million, or \$0.03 per basic and diluted share, in the second quarter of 2013.

Total GAAP revenues for the third quarter of 2013 reached \$24.0 million compared to \$27.8 million of revenue reported for the third quarter of 2012 and \$21.2 million of revenue reported for the second quarter of 2013. On a GAAP basis, the net loss for the third quarter of 2013 was \$1.9 million, or a net loss of \$0.06 per basic and diluted share. This compares with net profit of \$2.4 million, or \$0.07 per basic and diluted share, in the third quarter of 2012, and a net loss of \$3.9 million, or a net loss of \$0.12 per basic and diluted share, in the second quarter of 2013.

#### **Key Quarterly Achievements:**

- During the quarter, large orders were received from 14 service providers, two of which are new customers.
- Four of the large orders came from mobile-service providers, eight were from fixed-line service providers and two from enterprises.
- Received a \$12 million expansion order from a tier-1 fixed line operator in APAC.
- · Received a multimillion dollar order from major U.S.-based cloud provider to monitor and guarantee SLAs for Cloud-based services.

As of September 30, 2013, cash, cash equivalents, short-term deposits and marketable securities totaled \$115 million with no debt.

"The booking environment remained strong during the third quarter and book-to-bill was once again above one, despite the weakness often associated with third quarter seasonality. The business momentum strength is equally felt both in our PCC as well as our VAS activities," said Rami Hadar, Allot Communications' President and Chief Executive Officer. "Today we announced that we have won a \$12 million project with a tier 1, fixed line operator from APAC. This deal includes a bundle of our Allot Sigma Service Gateway, our Allot ServiceProtector, VAS security offering and intelligent steering. We view this deal as another successful testament to our service gateway and VAS vision."

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#### **Conference Call & Webcast**

The Allot management team will host a conference call to discuss third quarter 2013 earnings results today at 8:30 a.m. ET, 2:30 p.m. Israel time.

To access the conference call, please dial one of the following numbers: US: +1646 254 3360, UK: +44(0)20 3427 1902, Israel: +9723763 0147, participant code **7266032**.

A replay of the conference call will be available from 12:00 AM ET on October 29, 2013 through November 27, 2013 at 6:59 PM ET time. To access the replay, please dial: US: +1 347 366 9565; UK: +44 (0) 20 3427 0598, access code: **7266032**.

A live webcast of the conference call can be accessed on the Allot Communications website at www.allot.com. The webcast also will be archived on the website following the conference call.

#### **About Allot Communications**

Allot Communications Ltd. (NASDAQ: ALLT) is a leading provider of intelligent data traffic optimization and monetization solutions for fixed and mobile broadband operators and large enterprises. Allot's scalable, carrier-grade solutions provide the visibility, topology awareness, security, application control and subscriber management that are vital to managing fixed and mobile data, enhancing user experience, containing operating costs, and enabling service providers to generate revenues from their broadband networks. Allot's rich portfolio of solutions leverages dynamic actionable recognition technology (DART) to transform broadband pipes into smart networks that can rapidly and efficiently deploy value added Internet services. For more information, please visit <a href="http://www.allot.com">http://www.allot.com</a>.

#### **GAAP to Non-GAAP Reconciliation**

The discrepancy between GAAP and non-GAAP revenues is related to the acquisitions made by the Company during the year and represents revenues adjusted for the impact of the fair value adjustment to acquired deferred revenue related to purchase accounting. Non-GAAP net profit is defined as GAAP net profit after including deferred revenues related to the fair value adjustment resulting from purchase accounting and excluding stock based compensation expenses, amortization of acquisition related intangible assets, regulatory 2 matters, acquisition related expenses and compensation expenses related to the acquisitions.

These non-GAAP measures should be considered in addition to, and not as a substitute for, comparable GAAP measures. The non-GAAP results and a full reconciliation between GAAP and non-GAAP results are provided in the accompanying Table 2. The Company provides these non-GAAP financial measures because it believes they present a better measure of the Company's core business and management uses the non-GAAP measures internally to evaluate the Company's ongoing performance. Accordingly, the Company believes they are useful to investors in enhancing an understanding of the Company's operating performance.

#### **Forward Looking Statement**

This release may contain forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third party channel partners for a material portion of our revenues; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

#### **Investor Relations Contact:**

#### Rami Rozen

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# TABLE - 1ALLOT COMMUNICATIONS LTD.AND ITS SUBSIDIARIESCONSOLIDATED STATEMENTS OF OPERATIONS(U.S. dollars in thousands, except share and per share data)

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2013 2012		2013			2012		
	(Unaudited)		_	(Unaudited)					
Revenues	\$	23,949	\$	27,768	\$	69,274	\$	78,390	
Cost of revenues	Ψ	6,568	Ψ	8,464	Ψ	19,061	Ψ	23,119	
		0,000		0,101		10,001		_0,110	
Gross profit		17,381		19,304		50,213		55,271	
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Operating expenses:									
Research and development costs, net		6,599		6,069		20,399		15,411	
Sales and marketing		9,982		8,539		29,704		24,420	
General and administrative		2,942		2,671		8,246		8,104	
Total operating expenses		19,523		17,279		58,349		47,935	
Operating profit (loss)		(2,142)		2,025		(8,136)		7,336	
Financial and other income, net		229		382		584		1,030	
Profit (loss) before income tax benefit		(1,913)		2,407		(7,552)		8,366	
Tax expenses		17		19		90		43	
Net profit (loss)		(1,930)	-	2,388	-	(7,642)	-	8,323	
	-	(1,550)	=	2,500	_	(7,042)	-	0,020	
Basic net profit (loss) per share	\$	(0.06)	\$	0.07	\$	(0.23)	\$	0.26	
Diluted net profit (loss) per share	\$	(0.06)	\$	0.07	\$	(0.23)	\$	0.25	
Weighted average number of shares used in computing basic net									
earnings per share		32,710,885	_	32,260,061	_	32,634,926	_	31,787,646	
Weighted average number of shares used in computing diluted net earnings per share		32,710,885		33,471,098	_	32,634,926		33,086,932	

#### TABLE - 2 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES RECONCILATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except per share data)

	Three Months Ended September 30,				Nine Months Ended September 30,				
	2013 2012		2013 20			2012			
	(Unaudited)			(Unaudited)					
GAAP net profit (loss) as reported	\$	(1,930)	\$	2,388	\$	(7,642)	\$	8,323	
Non-GAAP adjustments									
Fair value adjustment for acquired deferred revenues write down		147		258		460		258	
Expenses recorded for stock-based compensation									
Cost of revenues		88		57		289		154	
Research and development costs, net		428		329		1,251		757	
Sales and marketing		796		588		2,415		1,351	
General and administrative		705		342		1,940		796	
Expenses related to M&A activities and compliance with regulatory matters (*)									
General and administrative (G&A)		3		354		36		2,065	
Research and development costs, net		-		93		28		343	
Sales and marketing		-		55		12		148	
Intangible assets amortization									
Cost of revenues		587		641		1,593		934	
S&M		58		17		173		17	
Expense related to settlement of OCS grants (Cost of revenues)		250	_	-	_	250	_		
Total adjustments		3,062		2,734	_	8,447		6,823	
Non-GAAP net profit	\$	1,132	\$	5,122	\$	805	\$	15,146	
Non- GAAP basic net profit per share	\$	0.03	\$	0.16	\$	0.02	\$	0.48	
Non- GAAP diluted net profit per share	\$	0.03	\$	0.15	\$	0.02	\$	0.45	
							=		
Weighted average number of shares used in computing basic net									
earnings per share		32,710,885	_	32,260,061	_	32,634,926	_	31,787,646	
Weighted average number of shares									
used in computing diluted net earnings per share	_	33,579,948		33,848,560		33,453,921		33,347,232	

(\*) Mostly legal, finance and compensation expenses related to the acquisition

# TABLE - 3ALLOT COMMUNICATIONS LTD.AND ITS SUBSIDIARIESRECONCILATION OF GAAP TO NON-GAAP CONSOLIDATED REVENUES

(U.S. dollars in thousands, except share and per share data)

	Three Months Ended September 30,						nths Ended nber 30,	
	2013 2012			2013			2012	
	(Unaudited)				(Unau	ıdited)		
GAAP Revenues	\$	23,949	\$	27,768	\$	69,274	\$	78,390
Fair value adjustment for acquired deferred revenues write down	\$	147	\$	258	\$	460	\$	258
Non-GAAP Revenues	\$	24,096	\$	28,026	\$	69,734	\$	78,648

#### TABLE - 4 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (U.S. dollars in thousands)

		September 30, 2013		December 31, 2012	
	(Unau	dited)	(A	udited)	
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	\$	51,861	\$	50,026	
Short term deposits		23,600		78,042	
Marketable securities and restricted cash		39,617		14,987	
Trade receivables, net		23,480		20,236	
Other receivables and prepaid expenses		8,913		6,815	
Inventories		12,069		9,963	
Total current assets		159,540		180,069	
LONG-TERM ASSETS:					
Severance pay fund		248		213	
Deferred Taxes		1,525		1,525	
Other assets		225		239	
Total long-term assets		1,998		1,977	
PROPERTY AND EQUIPMENT, NET		5,989		6,609	
GOODWILL AND INTANGIBLE ASSETS, NET		31,369		33,136	
Total assets	<u>\$</u>	198,896	\$	221,791	
LIABILITIES AND SHAREHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Trade payables	\$	4,517	\$	4,809	
Deferred revenues	Ŷ	10,448	Ŷ	13,829	
Other payables and accrued expenses		13,656		13,947	
Liability related to settlement of OCS grants		-		15,886	
Total current liabilities		28,621		48,471	
LONG-TERM LIABILITIES:					
Deferred revenues		2,678		3,945	
Accrued severance pay		285		254	
Total long-term liabilities		2,963		4,199	
SHAREHOLDERS' EQUITY		167,312		169,121	
Total liabilities and shareholders' equity	\$	198,896	\$	221,791	
Total nationales and shareholders equity	φ	130,030	Ψ	221,7 J1	

# TABLE - 5ALLOT COMMUNICATIONS LTD.AND ITS SUBSIDIARIESCONSOLIDATED STATEMENTS OF CASH FLOWS(U.S. dollars in thousands)

	Three Months Ended September 30,			Nine Months Ended September 30,			
	 2013		2012		2013		2012
	(Unau	dited)			(Unau	dite	d)
Cash flows from operating activities:							
Net income (Loss)	\$ (1,930)	\$	2,388	\$	(7,642)	\$	8,323
Adjustments to reconcile net income to net cash provided by operating activities:							
Depreciation	837		890		2,584		2,253
Stock-based compensation related to options granted to employees	2,017		1,316		5,896		3,058
Amortization of intangible assets	645		658		1,767		951
Capital loss	4		10		18		14
Decrease (Increase) in accrued severance pay, net	(2)		(1)		(4)		6
Decrease in other assets	27		55		14		56
Decease in accrued interest and amortization of premium on marketable							
securities	151		96		208		144
Increase in trade receivables	(761)		(4,143)		(3,244)		(9,642)
Decrease (Increase) in other receivables and prepaid expenses	(971)		(65)		(2,640)		1,561
Decrease (Increase) in inventories	(1,325)		1,816		(2,106)		2,137
Decrease in trade payables	(263)		(1,125)		(42)		1,367
Increase (Decrease) in employees and payroll accruals	(144)		1,789		(1,404)		2,167
Decrease in deferred revenues	(590)		(2,659)		(4,648)		(4,295)
Increase (Decrease) in other payables and accrued expenses	(1,135)		(875)		1,001		1,242
Payment of a Liability related to the settlement of OCS grants	(16,024)		-		(16,024)		-
	 ( -) /			_		-	
Net cash provided by (used in) operating activities	 (19,464)		150		(26,266)	_	9,342
Cash flows from investing activities:							
Decrease (Increase) in restricted deposit	145		(147)		146		(126)
Redemption of short-term deposits	-		(=)		76,042		-
Investment in short-term deposit	(21,600)		(23,000)		(21,600)		(70,000)
Purchase of property and equipment	(552)		(1,528)		(1,980)		(2,997)
Investment in marketable securities	(525)		(6,443)		(29,891)		(7,694)
Proceeds from redemption or sale of marketable securities	1,100		800		4,811		2,000
Acquisitions	-		(13,493)		1,011		(23,892)
Loan to purchased Subsidiary	_		(10,400)		_		(1,000)
	 _						(1,000)
Net cash provided by (used in) investing activities	 (21,432)		(43,811)		27,528		(103,709)
Cash flows from financing activities:							
Exercise of employee stock options	304		1,198		573		5,305
Redemption of bank loan	 		(1,952)		-		(1,952)
Net cash provided by (used in) financing activities	 304		(754)		573		3,353
Increase (Decrease) in cash and cash equivalents	(40,592)		(44,415)		1,835		(91,014)
Cash and cash equivalents at the beginning of the period	92,453	_	70,083	_	50,026		116,682
Cash and cash equivalents at the end of the period	\$ 51,861	\$	25,668	\$	51,861	\$	25,668