

COMPANY PROFILE

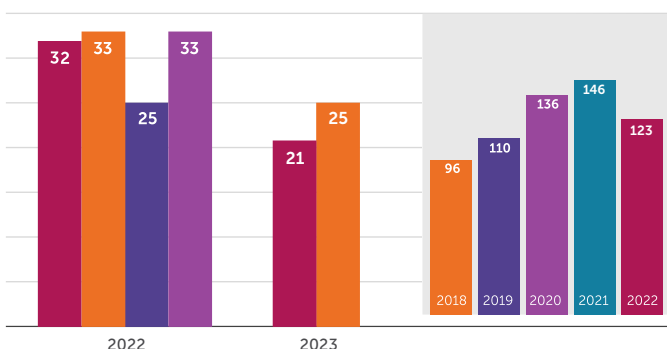
Allot Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers and enterprise worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers as well as over 1000 enterprises. Our industry leading network-based security as a service solution is already used by many millions of subscribers globally.

MARKET FOCUS

Security: Allot is revolutionizing consumer cybersecurity. The Allot Secure suite of network-based cybersecurity solutions gives CSPs a clientless, zero-touch branded service that protects their consumer and small business customers from cyberthreats wherever they are and on any device.

Actionable Intelligence: Allot Smart solutions give CSPs and enterprises the ability to see, classify and quantify all of the activity on their networks so they can ensure consistent and reliable quality of experience and service.

QUARTERLY REVENUES – in \$M



MANAGEMENT TEAM

- Erez Antebi**, CEO
- Ziv Leitman**, CFO
- Assaf Eyal**, SVP Global Sales
- Keren Rubanenko**, SVP Allot Cybersecurity Business Unit
- Mark Shteiman**, SVP Allot Smart Business Unit
- Rael Kolevsohn**, VP General Counsel
- Noam Lila**, SVP Customer Success and Operations
- Vered Zur**, CMO
- Sarah Warshavsky-Oberman**, Chief People Officer

BOARD OF DIRECTORS

- | | |
|------------------------|-----------------|
| Yigal Jacoby, Chairman | Steven D. Levy |
| Efrat Makov | Nadav Zohar |
| Itzik Danzinger | Raffi Kesten |
| Manuel Echanove | Cynthia L. Paul |

STOCK FUNDAMENTALS

as of July 31, 2023

Ticker	ALLT
Exchanges	Nasdaq & Tel Aviv Stock Exchange
Industry	Software: Cybersecurity
No. of Shares Outstanding	38.2M
52 week High	\$5.80
52 week Low	\$2.29

FINANCIAL HIGHLIGHTS

- 2022 Revenues: \$123M
- 2023 Q2 Revenues: \$25M
- Cash and investments as of July 31, 2023: \$66M
- 2023 Revenue Guidance: \$90-100M

LATEST NEWS

- [Jun 7, 2023: Allot Service Gateway Delivers 2x Performance on Intel-based AWS C6in Instances Compared with C5n Instances](#)
- [May 15, 2023: Eastern European Telecom Group and Allot Partner to Launch Consumer Cybersecurity Services](#)
- [May 11, 2023: Tier-1 Fixed Broadband Operator, with Millions of Subscribers in Latin America, Selects Allot HomeSecure to Provide Cyber Protection Services](#)
- [Mar 9, 2023: In Only Three Months, Far EastOne's Guardian Network, Based on Allot NetworkSecure, Reaches Nearly 200,000 Subscribers](#)
- [Dec 1, 2022: Taiwan's Far EastOne Telecommunications Launches Consumer Cybersecurity Services Based on Allot NetworkSecure](#)
- [Nov 15, 2022: Allot NetworkSecure Selected by Verizon to Provide Network-based Cybersecurity Protection to their SMB Customers](#)
- [Oct 31, 2022: Allot and Vantiva Partner to Integrate Home and Small Business Cybersecurity Protection into Vantiva Broadband Gateways](#)

All reported results are Non-GAAP.