UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

Form 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of May 2019 Commission File Number: 001-33129

ALLOT LTD.

(Translation of registrant's name into English)

22 Hanagar Street Neve Ne'eman Industrial Zone B Hod-Hasharon 45240 Israel

(Address of principal executive offices)
Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.
Form 20-F \boxtimes Form 40-F \square
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):
Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes □ No ⊠
If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82

EXPLANATORY NOTE

On May 14th, 2019, Allot Ltd. issued a press release announcing the First Quarter 2019 Financial Results.

A copy of the press release entitled "Allot Announces First Quarter 2019 Financial Results" is attached to this Form 6-K as Exhibit 99.1.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Allot Ltd.

By: <u>/s/ Alberto Sessa</u> Alberto Sessa Chief Financial Officer

Date: May 14th, 2019

EXHIBIT INDEX

The following exhibit has been filed as part of this Form 6-K:

<u>Exhibit Number</u> <u>Description</u>

99.1 Allot Announces First Quarter 2019 Financial Results



Allot Announces First Quarter 2019 Financial Results

17% Year-Over-Year Growth in Revenue and improvement in profitability parameters

Hod Hasharon, Israel – May 14, 2019 - <u>Allot Ltd.</u> (NASDAQ: ALLT, TASE: ALLT), a global provider of leading innovative network intelligence and security solutions for service providers worldwide, today announced its first quarter 2019 financial results.

First Quarter 2019 - Financial Highlights

- · Revenues were \$25.3 million, up 17% year-over-year;
- · GAAP gross margin improved to 71.2% up from 68.1% in Q1 2018; Non-GAAP gross margin improved to 72.4% up from 69.6% in Q1 2018;
- · GAAP operating loss narrowed to \$3.3 million compared to \$3.5 million in Q1 2018; Non-GAAP operating loss narrowed to \$1.8 million compared to \$2.3 million in Q1 2018;

Financial Outlook

- · Management maintains its 2019 expectations of revenues between \$106-110 million, representing continued double-digit year-over-year growth;
- · Continue to expect full year 2019 book to bill ratio at above 1;
- · Management goal to sign security OPEX deals with an aggregate MAR (Maximum Annual Revenue) of \$100M during 2019, remains unchanged.

Management Comment

Erez Antebi, President & CEO of Allot, commented: "We are pleased with the continued strong year-over-year growth in revenue as well as the improvement in profitability parameters in the quarter, and we are on target with our longer-term goals. Our momentum in the quarter remained positive and includes the win of a contract to provide a full suite of solutions comprising of network-based traffic management and network security solutions to Rakuten Mobile in Japan. Our pipeline of potential security OPEX deals remains strong and we are actively working to close further deals. We look forward to continued and sustainable growth in 2019 and beyond."

Q1 2019 Financial Results Summary

Total revenues for the quarter were \$25.3 million, up 17% compared to \$21.7 million in the first quarter of 2018.

Gross profit on a GAAP basis for the quarter was \$18.0 million (gross margin of 71.2%), a 22% improvement compared with \$14.8 million (gross margin of 68.1%) in the first quarter of 2018.

Gross profit on a non-GAAP basis for the quarter of was \$18.3 million (gross margin of 72.4%), a 21% improvement compared with \$15.1 million (gross margin of 69.6%) in the first quarter of 2018.

Operating loss on a GAAP basis for the quarter was \$3.3 million, an improvement compared with an operating loss of \$3.5 million, in the first quarter of 2018.

Non-GAAP operating loss for the quarter of 2019 was \$1.8 million, an improvement compared with a non-GAAP operating loss of \$2.3 million in the first quarter of 2018.

Net loss on a GAAP basis for the quarter was \$3.3 million, or \$0.1 per basic and diluted share, an improvement compared with a net loss of \$3.7 million, or \$0.11 per basic and diluted share, in the first quarter of 2018.

Non-GAAP net loss for the quarter was \$1.9 million, or \$0.05 per basic and diluted share, an improvement compared with a non-GAAP net loss of \$2.4 million, or \$0.07 per basic and diluted share, in the first quarter of 2018.

Cash and investments as of March 31, 2019 totaled \$101.5 million, compared to \$103.9 million as of December 31, 2018.

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Conference Call & Webcast:

The Allot management team will host a conference call to discuss first quarter 2019 earnings results today, May 14, 2019 at 8:30 am ET, 3:30 pm Israel time. To access the conference call, please dial one of the following numbers:

US: 1-888-668-9141, UK: 0-800-917-5108, Israel: +972-3-918-0609

A live webcast and, following the end of the call, an archive of the conference call, will be accessible on the Allot website at: http://investors.allot.com/index.cfm

About Allot

Allot Ltd. (NASDAQ: ALLT, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers and over 1000 enterprises. Our industry leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 21 million subscribers in Europe. Allot. See. Control. Secure.

For more information, visit www.allot.com

GAAP to Non-GAAP Reconciliation:

Non-GAAP net income is defined as GAAP net income after excluding stock-based compensation expenses, amortization of acquisition-related intangible assets, deferred tax asset adjustment, exchange rate differences related to revaluation of assets and liabilities denominated in non-dollar currencies and other acquisition-related expenses.

These non-GAAP measures should be considered in addition to, and not as a substitute for, comparable GAAP measures. The non-GAAP results and a full reconciliation between GAAP and non-GAAP results is provided in the accompanying Table 2. The Company provides these non-GAAP financial measures because it believes they present a better measure of the Company's core business and management uses the non-GAAP measures internally to evaluate the Company's ongoing performance. Accordingly, the Company believes they are useful to investors in enhancing an understanding of the Company's operating performance.

Safe Harbor Statement

This release contains forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements set forth in such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; the timing of completion of key project milestones which impact the timing of our revenue recognition; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on fourth party channel partners for a material portion of our revenues; court approval of the Company's proposed share buy-back program; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

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TABLE - 1 ALLOT LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

 $\left(U.S.\ dollars\ in\ thousands,\ except\ share\ and\ per\ share\ data\right)$

Three Months Ended March 31,

	17111	.11 51,	
	2019	2018	
	(Unaudited)	(Unaudited)	
		-	
Revenues	\$ 25,342	\$ 21,732	
Cost of revenues	7,293	6,924	
Gross profit	18,049	14,808	
Operating expenses:			
Research and development costs, net	7,174	5,793	
Sales and marketing	11,477	10,033	
General and administrative	2,705	2,466	
Total operating expenses	21,356	18,292	
Operating loss	(3,307)		
Financial and other income, net	532	230	
Loss before income tax expenses	(2,775)		
2000 detate income tair expenses	(=,, , , ,)	(3,23.)	
Tax expenses	558	432	
Net Loss	(3,333)	(3,686)	
Basic net loss per share	\$ (0.10)	\$ (0.11)	
Diluted net loss per share	\$ (0.10)	\$ (0.11)	
Weighted average number of shares used in			
computing basic net loss per share	33,983,863	33,555,980	
Weighted average number of shares used in			
computing diluted net loss per share	33,983,863	33,555,980	

TABLE - 2 ALLOT LTD.

AND ITS SUBSIDIARIES

RECONCILIATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. dollars in thousands, except per share data)

Three Months Ended

		March 31	,
	2019	2019	
		(Unaudited	d)
GAAP cost of revenues	\$	7,293 \$	6,924
Share-based compensation (1)	•	(60)	(80)
Amortization of intangible assets (2)		(232)	(232)
Non-GAAP cost of revenues	\$	7,001 \$	6,612
GAAP gross profit	\$ 1	8,049 \$	14,808
Gross profit adjustments		292	312
Non-GAAP gross profit	\$ 1	8,341 \$	15,120
GAAP operating expenses	\$ 2	1,356 \$	18,292
Share-based compensation (1)	<u> </u>	(685)	(624)
Amortization of intangible assets (2)		(188)	(175)
Expenses related to M&A activities (3)		(295)	(38)
Non-GAAP operating expenses	\$ 2	0,188 \$	17,455
GAAP financial and other income	\$	532 \$	230
Exchange rate differences*	Ψ	(2)	150
Non-GAAP Financial and other income	\$	530 \$	380
		-	
GAAP taxes on income	\$	558 \$	432
Tax expenses in respect of net deferred tax asset recorded		(16)	(19)
Non-GAAP taxes on income	<u>\$</u>	542 \$	413
GAAP Net Loss	\$ ((3,333) \$	(3,686)
Share-based compensation (1)		745	704
Amortization of intangible assets (2)		420	407
Expenses related to M&A activities (3)		295	38
Exchange rate differences		(2)	150
Tax expenses in respect of net deferred tax asset recorded		16	19
Non-GAAP Net Loss	<u>\$</u> ((1,859) \$	(2,368)
GAAP Loss per share (diluted)	\$	(0.10) \$	(0.11)
Share-based compensation		0.02	0.02
Amortization of intangible assets		0.02	0.01
Expenses related to M&A activities		0.01	0.00
Exchange rate differences		(0.00)	0.01
Tax expense in respect of net deferred tax asset recorded		0.00	0.00
Non-GAAP Net loss per share (diluted)	<u>\$</u>	(0.05) \$	(0.07)
Weighted average number of shares used in			
computing GAAP diluted net loss per share	33,98	3,863	33,555,980
Weighted average number of shares used in			
computing non-GAAP diluted net loss per share	33,98	3,863	33,555,980

^{*} Financial income or expenses related to exchange rate differences in connection with revaluation of assets and liabilities in non-dollar denominated currencies.

TABLE - 2 cont. ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES

RECONCILIATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except per share data)

Three Months Ended March 31,

		March 31,	
	20	19	2018
		(Unaudited)	
(1) Share-based compensation:			
Cost of revenues	\$	60 \$	\$ 80
Research and development costs, net		169	155
Sales and marketing		283	222
General and administrative		233	247
	\$	745	\$ 704
(2) Amortization of intangible assets			
Cost of revenues	\$	232	\$ 232
Sales and marketing		188	175
	\$	420	\$ 407
(3) Expenses related to M&A activities			
General and administrative	\$	- \$	\$ 38
Research and development costs, net		295	<u>-</u>
	\$	295	38

TABLE - 3 ALLOT LTD. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (U.S. dollars in thousands)

	M	March 31, 2019		December 31, 2018	
	(Uı	naudited)	(A	Audited)	
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	\$	17,430	\$	16,336	
Short term deposits		18,557		22,543	
Restricted deposit		548		465	
Marketable securities		64,713		64,290	
Trade receivables, net		28,686		26,093	
Other receivables and prepaid expenses		5,449		3,647	
Inventories		13,255		11,345	
Total current assets		148,638		144,719	
LONG-TERM ASSETS:					
Restricted deposit		257		257	
Severance pay fund		341		345	
Operating lease right-of-use assets		7,137		-	
Deferred taxes		314		281	
Other assets		533		600	
Total long-term assets		8,582		1,483	
PROPERTY AND EQUIPMENT, NET		6,362		6,249	
		36,223			
GOODWILL AND INTANGIBLE ASSETS, NET		36,223		37,393	
Total assets	\$	199,805	\$	189,844	
LIABILITIES AND SHAREHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Trade payables	\$	10,370	\$	7,813	
Deferred revenues		13,299		13,855	
Short-term operating lease liabilities		2,460		-	
Other payables and accrued expenses		23,805		21,052	
Total current liabilities		49,934		42,720	
LONG-TERM LIABILITIES:					
Deferred revenues		4,211		4,247	
Long-term operating lease liabilities		4,471		-	
Accrued severance pay		737		806	
Other long term liabilities		5,763	_	6,168	
Total long-term liabilities		15,182		11,221	
SHAREHOLDERS' EQUITY		134,689	_	135,903	
Total liabilities and shareholders' equity	<u>\$</u>	199,805	\$	189,844	

TABLE - 4 ALLOT LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(U.S. dollars in thousands)

Three Months Ended

	Marc	h 31,	
	2019	2018	
	(Unaudited)	(Unaudited)	
Cash flows from operating activities:			
Net Loss	\$ (3,333)	\$ (3,686)	
Adjustments to reconcile net income to net cash used in operating activities:			
Depreciation	616	498	
Stock-based compensation related to options granted to employees	745	704	
Amortization of intangible assets	420	407	
Capital loss	-	3	
Decrease (Increase) in accrued severance pay, net	(65)	33	
Decrease in other assets	67	788	
Decrease in accrued interest and amortization of premium on marketable securities	77	246	
Changes in operating leases, net	(206)	-	
Decrease (Increase) in trade receivables	(2,593)	746	
Increase in other receivables and prepaid expenses	(1,147)	(1,879)	
Increase in inventories	(1,910)	(277)	
Decrease (Increase) in long-term deferred taxes, net	(33)	19	
Increase in trade payables	2,557	602	
Increase (Decrease) in employees and payroll accruals	1,023	(499)	
Increase (Decrease) in deferred revenues	(592)	731	
Increase in other payables and accrued expenses	1,893	486	
Net cash used in operating activities	(2,481)	(1,078)	
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Cash flows from investing activities:			
Decrease (Increase) in restricted deposit	(83)	200	
Redemption of short-term deposits	3,986	14,100	
Purchase of property and equipment	(729)	(694)	
Investment in marketable securities	(11,584)	(7,061)	
Proceeds from redemption or sale of marketable securities	11,379	4,991	
Acquisitions	-	(3,048)	
Net cash provided by investing activities	2,969	8,488	
Cash flows from financing activities:			
Exercise of employee stock options	606	83	
Net cash provided by financing activities	606	83	
rec cash provided by immening activities			
Increase in cash and cash equivalents	1,094	7,493	
Cash and cash equivalents at the beginning of the period	16,336	15,342	
		ф. 22.63 -	
Cash and cash equivalents at the end of the period	\$ 17,430	\$ 22,835	