

## COMPANY PROFILE

Allot Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers and enterprise worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers as well as over 1000 enterprises. Our industry leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 21 million subscribers in Europe.

## MARKET FOCUS

**Security:** Allot Secure is a security service delivery platform designed to empower CSPs to provide a seamless customer experience by unifying network-based security, home gateway security and security clients in a branded value added service.

**Actionable Intelligence:** Allot Smart solutions give CSPs and enterprises the ability to see, classify and quantify all of the activity on their networks so they can ensure consistent and reliable quality of experience and service.

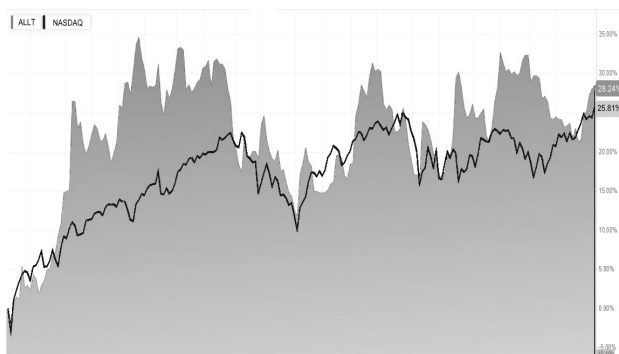
## RECENT ACTIVITY

Allot continues to successfully execute its long-term growth plan with both new Visiibity, Control and Security deals and an expanding pipeline. This is reflected in year-over-year revenue growth, up 14%, with third quarter 2019 revenues of \$27.6 million, and gross margins of 70%.

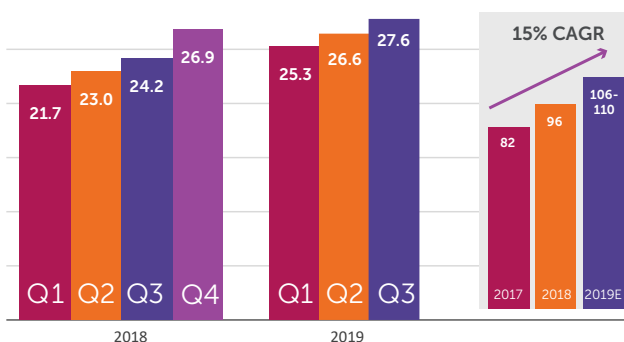
Management continues to expect 2019 revenues at between \$106-110 million representing continued double-digit year-over-year growth.

## SHARE CHART

as of November 1, 2019



## QUARTERLY REVENUES – in \$M



## MANAGEMENT TEAM

<b>Erez Antebi</b> , CEO	<b>Ronen Priel</b> , CTO
<b>Ziv Leitman</b> , CFO	<b>Vered Zur</b> , VP Marketing
<b>Ran Fridman</b> , EVP Global Sales	<b>Pini Gvili</b> , VP Operations
<b>Keren Rubanenko</b> , SVP Customer Success	<b>Hagay Katz</b> , VP Strategic Accounts, Cyber Security
<b>Nir Perry</b> , SVP R&D	<b>Mark Shteiman</b> , VP Product Management
<b>Rael Kolevsohn</b> , VP General Counsel	<b>Ronit Weinstein</b> , VP Human Resources

## BOARD OF DIRECTORS

Yigal Jacoby, Chairman	Steven D. Levy
Nurit Benjamini	Miron (Ronnie) Kenneth
Itzik Danzinger	Nadav Zohar
Manuel Echanove	

## STOCK FUNDAMENTALS

as of November 1, 2019

Ticker	ALLT
Exchanges	Nasdaq, Tel Aviv Stock Exchange
Industry	Technology; Communications Services
No. of Shares Outstanding	34.39m
52 week High	\$8.34
52 week Low	\$5.67

## FINANCIAL HIGHLIGHTS

- 2019 Revenues: expected to grow to \$106-110M (representing double digit YOY growth)
- 2019 Q3 Revenues: \$27.6m, up 14% YOY
- Moving toward profitability
- Cash and investments as of 30.9.2019: \$114.8m

## LATEST NEWS

- [October 23, 2019: Allot Names Ziv Leitman as New Chief Financial Officer](#)
- [October 2, 2019: Allot Sees Increased Demand for Network Visibility and Control Solutions from Regulatory Agencies](#)
- [September 24, 2019: Allot to Optimize Sun Yat-sen University's Network Performance](#)
- [September 16, 2019: Allot Enters into Significant Agreement to provide Allot Smart expansion to an Existing Customer in EMEA](#)
- [August 22, 2019: Hutchison Drei Austria Launches Network-based Security Solution, Powered by Allot, to Protect Mobile Users](#)
- [August 12, 2019: Telefónica's Cybersecurity Service for SMBs, Powered by Allot and McAfee, Prevented More Than 80,000 Possible Security Threats in its First 2 Months](#)

## CONTACT INFORMATION

Allot Communications Inc. USA Tel: 1-781-939-9300	Allot Communications Ltd. EMEA Tel: +972 9 761-9200
---	---

## INVESTOR RELATIONS

GK Investor Relations  
Ehud Helft / Gavriel Frohwein  
Tel: 1-646-688-3559 eMail: Allot@gk.com

## PUBLIC RELATIONS

Allot  
Seth Greenberg  
Tel: +972 9 761-9200 eMail: investors@allot.com