

Cybersecurity and Network Intelligence Solutions

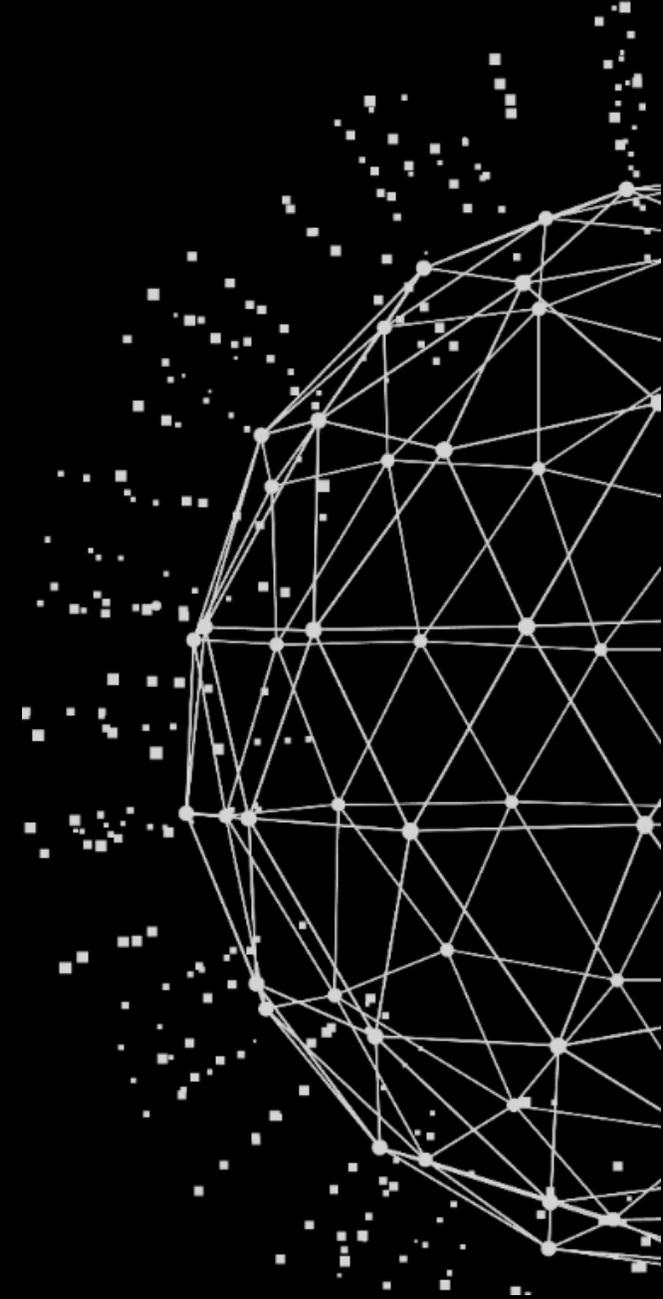
November 2025

(NASDAQ: ALLT & TASE: ALLT)



Forward Looking Statements

This presentation contains forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements set forth in such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; the impact of government regulation on demand for our products; our failure to increase the functionality and features of our products; our ability to keep pace with advances in technology and to add new features and value-added services; the failure of our products adversely impacting customers' networks; managing lengthy sales cycles; greater operational risk associated with large projects; our dependence on third party channel partners for a material portion of our revenues; our failure to comply with regulatory requirements; our dependence on traffic management systems and network management application suites for the substantial majority of our revenues; the loss of rights to use third-party solutions integrated into our products; undetected errors in our products; our dependence on a single third-party subcontractor for a significant portion of our products; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.



About Us

Allot is an industry leading cybersecurity and network intelligence provider at a key inflection point, with accelerated recurring revenue growth, driven by a new management team.



Allot at a Glance

WHO WE ARE:

Allot is a global provider of leading innovative cybersecurity and network intelligence solutions for Service Providers and Enterprises worldwide

- 1B+ Service Provider and Enterprise network users across 100 countries
- 25% of Fortune 500 companies are customers
- Headquartered in Hod Hasharon, Israel

WHO WE SERVE:

- Service Provider Security – Secure mobile, home, and business from cyber threats
- Service Provider Intelligence – Generate actionable intelligence and maximize end-user QoE
- Enterprise – Easily identify and prioritize mission-critical applications

BY THE NUMBERS:

- Q3 2025 LTM Revenue: **\$98.5M**
- Q3 2025 Gross Margin¹: **72%**
- Q3 2025 SECaaS ARR Growth²: **+60% YoY**
- Positive Operating Income in Q3 2025
- 1,000+ customers and ~400 partners globally

SELECT CUSTOMERS:

accenture



IBM



ROGERS

Telefónica

verizon

VISA

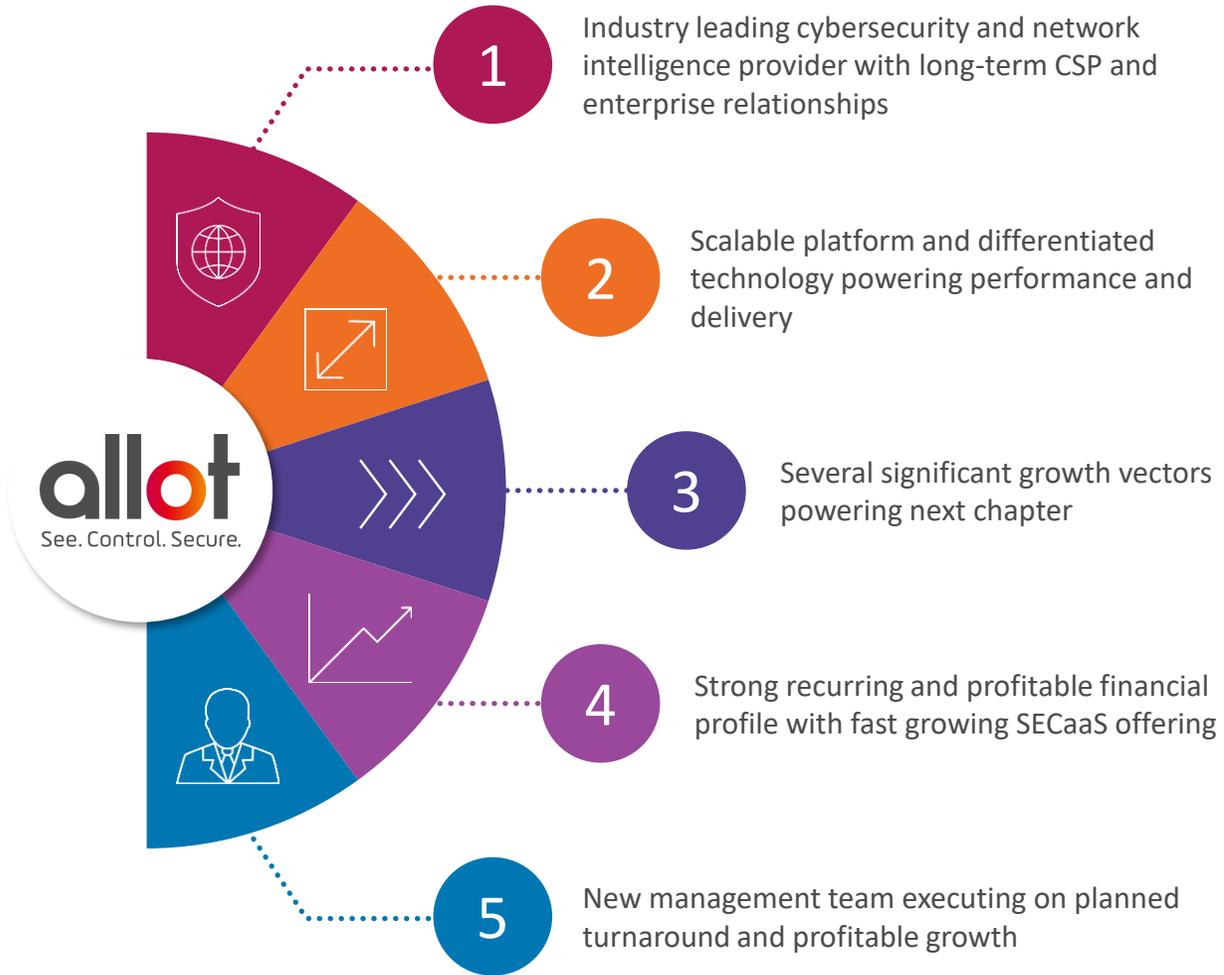
vodafone

1. Non-GAAP – please refer to the appendix for reconciliations to the most directly comparable GAAP measure.

2. Security as a Service (SECaaS) ARR – measures the current annual recurring of SECaaS revenues, which is calculated based on estimated revenues for the month of September 2025 and multiplied by 12.



Highlights



Solutions Overview

CYBERSECURITY

36% of FY2024 Revenue

Mass Market Security

- ✓ Network-Native Security Solutions and Services
- ✓ Network Security for Business Customers
- ✓ Connected Home Security
- ✓ Converged Security Solutions

Network Security Solutions

- ✓ 5G Network Security
- ✓ DDoS Protection
- ✓ IoT Security

Protect Network & Subscribers

NETWORK INTELLIGENCE

64% of FY2024 Revenue

Service Provider Intelligence

- ✓ 5G Service Assurance
- ✓ Network Visibility
- ✓ Traffic Management
- ✓ Network Protection
- ✓ Policy & Charging Control
- ✓ Regulatory Compliance

Traffic Intelligence Solutions

- ✓ Traffic Intelligence & Monitoring
- ✓ Digital Experience Monitoring
- ✓ Network and Services Resilience

Generate Actionable Intelligence

Allot 360° Cybersecurity for Service Providers

Threat Protection Blanket

Any threat | Anywhere | Any device

#1

Cybersecurity for CSPs

Powering network-based cybersecurity with high adoption rates for service providers

11B+

Cyber Threat Attacks Blocked by Allot

20M+

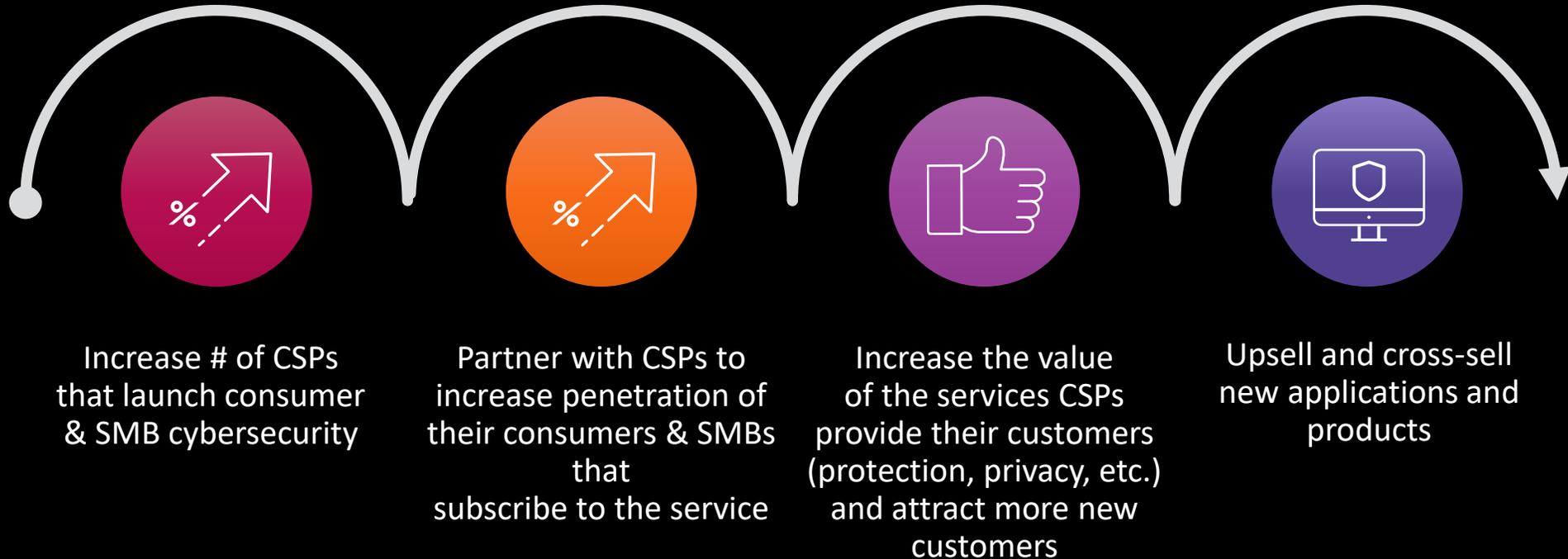
Subscribers Secured

Ensuring secured network for users in ~100 countries

Leading service providers secured by Allot



Four Growth Vectors for SECaaS



Allot Network Intelligence for Service Providers

Allot Smart Solutions

- 5G service assurance
- Network visibility
- Traffic management
- Policy & charging control
- Regulatory compliance

1st 5G SA Deployment
Serving DISH Network's cloud-native OpenRAN network

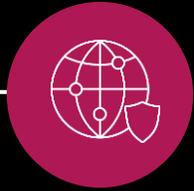
3K Installations
Delivering innovative network intelligence solutions for over 20 years

1B Users
Serving service provider and enterprise network users in over 100 countries

Deep Relationships with Global Service Providers



Recently Announced Wins



Verizon Business Partnering with Allot on Enhanced Cybersecurity Protection for Its Customers' Mobile Devices



Allot Deploys its Cloud-Native Network Protection and Deep Network Intelligence Solutions with Rakuten Mobile



Vodafone UK Launches Cyber Protection Services for Fixed Broadband Subscribers Powered by AllotSecure



Allot Signs Landmark Deal with Tier 1 EMEA Telecom Operator, Valued at Tens of Millions of Dollars



Más Móvil is the first operator in Panama to adopt Allot NetworkSecure to provide zero-touch cybersecurity protection to its subscribers



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Thank You!

Contact Us

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