# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

# Form 6-K

### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of August 2017 Commission File Number: 001-33129

# ALLOT COMMUNICATIONS LTD.

(Translation of registrant's name into English)

22 Hanagar Street Neve Ne'eman Industrial Zone B Hod-Hasharon 45240

Israel

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F ⊠ Form 40-F □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes 🗆 🛛 🛛 🛛	No 🖂
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If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

## EXPLANATORY NOTE

On August 1, 2017, Allot Communications Ltd. issued a press release announcing the Second Quarter 2017 Financial Results.

A copy of the press release entitled "Allot Communications Announces Second Quarter 2017 Financial Results" is attached to this Form 6-K as Exhibit 99.1.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Allot Communications Ltd.

By: /s/ Alberto Sessa

Alberto Sessa Chief Financial Officer

Date: August 1, 2017

#### EXHIBIT INDEX

The following exhibit has been filed as part of this Form 6-K:

 Exhibit Number
 Description

 99.1
 Allot Communications Announces Second Quarter 2017 Financial Results



# Allot Communications Announces Second Quarter 2017 Financial Results

Revenues in Q2 up from Q1 2017, with smaller loss in Q2 compared to Q1 2017

**Hod Hasharon, Israel – August 1, 2017** - <u>Allot Communications Ltd.</u> (NASDAQ: ALLT, TASE: ALLT), a leading global provider of security and monetization solutions that enable service providers and enterprises to protect and personalize the digital experience, today announced its second quarter 2017 financial results.

#### Q2 2017 Highlights

- · GAAP revenues were \$19.5M, up from \$18.4M in Q1 2017;
- · GAAP operating loss was \$3.8M, down from \$4.9M in Q1 2017;
- · Book-to-bill above one for the second consecutive quarter.

#### **Management Comment**

**Erez Antebi, President & CEO of Allot Communications**, commented, "The past quarter was the second consecutive quarter with book-to-bill ratio above one. We are also seeing a steady, consistent increase in the number of consumers who are enjoying the benefits of our network security solutions. Internally, we are aligning the organization to fit the new strategy and generate growth. I strongly believe we are on the right path to materialize on the market opportunities we identified as growth engines, and we continue to demonstrate the value of our solutions and commitment to customer success."

#### **Q2 2017 Financial results**

On a GAAP basis, total revenues for the second quarter of 2017 were \$19.5 million, compared to \$18.4 million reported for the first quarter of 2017. Net loss for the second quarter of 2017 was \$4.0 million, or \$0.12 per basic and diluted share. This compares with a net loss of \$5.1 million, or \$0.15 per basic and diluted share, in the first quarter of 2017.

On a non-GAAP basis, total revenues for the second quarter of 2017 were \$19.5 million compared to \$18.5 million reported for the first quarter of 2017. Net loss for the second quarter of 2017 was \$2.3 million, or \$0.07 per basic and diluted share. This compares with a net loss of \$3.6 million, or \$0.11 per basic and diluted share, in the first quarter of 2017.

Cash and investments as of June 30, 2017 totaled \$111.3 million. The Company recorded a positive operating cash flow of \$0.9 million during the quarter.

# 2017 Outlook

Management reiterates its previously issued guidance and expects 2017 revenues in the range of \$80 - \$84 million. Revenues for the second half of 2017 are expected to be better than for the first half and the book to bill ratio for the year is expected to be above 1.

### Conference Call & Webcast:

The Allot management team will host a conference call to discuss second quarter 2017 earnings results today, August 1, 2017 at 8:30 AM ET, 3:30 p.m. Israel time. To access the conference call, please dial one of the following numbers:

US: +1-888-668-9141, UK: +44(0) 800-917-5108, Israel: +972-3-918-0609.

A recording of the conference call will be available from 12:00PM ET on August 1, 2017 for 30 days. To access the recording, please dial: +1-866-276-1485; UK: +44(0) 800-917-1246; Intl: +972-3-925-5928

A live webcast of the conference call can be accessed on the Allot Communications website at: http://www.allot.com.

The webcast will also be archived on the website following the conference call.

#### **About Allot Communications**

Allot Communications (NASDAQ: ALLT, TASE: ALLT) is a leading provider of security and monetization solutions that enables service providers and enterprises to protect and personalize the digital experience. Allot's flexible and highly scalable service delivery framework leverages the intelligence in data networks, enabling service providers to get closer to their customers, safeguard network assets and users, and accelerate time-to-revenue for value-added services. We employ innovative technology, proven know-how and a collaborative approach to provide the right solution for every network environment. Allot solutions are currently deployed at 5 of the top 10 global mobile operators and in thousands of CSP and enterprise networks worldwide. For more information, please visit www.allot.com.

#### GAAP to Non-GAAP Reconciliation:

The difference between GAAP and non-GAAP revenues is related to the acquisitions made by the Company and represents revenues adjusted for the impact of the fair value adjustment to acquired deferred revenue related to purchase accounting. Non-GAAP net income is defined as GAAP net income after including deferred revenues related to the fair value adjustment resulting from purchase accounting and excluding stock-based compensation expenses, amortization of acquisition-related intangible assets, deferred tax asset adjustment, restructuring expenses and other acquisition-related expenses.

These non-GAAP measures should be considered in addition to, and not as a substitute for, comparable GAAP measures. The non-GAAP results and a full reconciliation between GAAP and non-GAAP results are provided in the accompanying Table 2. The Company provides these non-GAAP financial measures because it believes they present a better measure of the Company's core business and management uses the non-GAAP measures internally to evaluate the Company's ongoing performance. Accordingly, the Company believes they are useful to investors in enhancing an understanding of the Company's operating performance.

### Safe Harbor Statement

This release contains forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements set forth in such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; the timing of completion of key project milestones which impact the timing of our revenue recognition; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third party channel partners for a material portion of our revenue; court approval of the Company's proposed share buy-back program; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

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# ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. dollars in thousands, except share and per share data)

		Three Months Ended June 30,				Six Months Ended June 30,				
		2017	2016			2017	2016 naudited)			
		(Unaudited)				(Unau				
	_									
Revenues	\$	19,502	\$	22,958	\$	37,937	\$	45,896		
Cost of revenues		6,662		6,524		12,980		13,667		
Gross profit		12,840		16,434		24,957	_	32,229		
Operating expenses:										
Research and development costs, net		5,364		5,957		10,897		12,818		
Sales and marketing		8,747		8,846		17,727		19,117		
General and administrative		2,519		2,570		5,060		5,267		
Total operating expenses	-	16,630		17,373		33,684		37,202		
Operating loss		(3,790)		(939)		(8,727)		(4,973)		
Financial and other income, net		112		211		474		327		
Loss before income tax benefit		(3,678)		(728)		(8,253)		(4,646)		
Tax expenses		352		499		854		870		
Net loss		(4,030)	_	(1,227)	_	(9,107)	_	(5,516)		
Basic net loss per share	\$	(0.12)	\$	(0.04)	\$	(0.27)	\$	(0.17)		
Diluted net loss per share	\$	(0.12)	\$	(0.04)	\$	(0.27)	\$	(0.17)		
Weighted average number of shares used in computing basic net earnings per share		33,200,982	_	33,234,040		33,146,715		33,357,014		
Weighted average number of shares used in computing diluted net earnings per share		33,200,982		33,234,040		33,146,715		33,357,014		

### ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES RECONCILATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except per share data)

		Three Months Ended June 30, 2017 2016				Six Months Ended June 30,				
						2017 2016				
	_	(Unau		(Unaudited)						
GAAP Revenues	\$	19,502	\$	22,958	\$	37,937	\$	45,896		
Fair value adjustment for acquired deferred revenues write down		13		36		37		101		
Non-GAAP Revenues	\$	19,515	\$	22,994	\$	37,974	\$	45,997		
GAAP cost of revenues	\$	6,662	\$	6,524	\$	12,980	\$	13,667		
Share-based compensation (1)		(96)		(104)		(192)		(173)		
Amortization of intangible assets (2)		(242)		(233)		(474)		(481)		
Non-GAAP cost of revenues	\$	6,324	\$	6,187	\$	12,314	\$	13,013		
GAAP gross profit	\$	12,840	\$	16,434	\$	24,957	\$	32,229		
Gross profit adjustments		351		373		703		755		
Non-GAAP gross profit	\$	13,191	\$	16,807	\$	25,660	\$	32,984		
GAAP operating expenses	\$	16,630	\$	17,373	\$	33,684	\$	37,202		
Share-based compensation (1)		(870)		(1,220)		(1,618)		(2,806)		
Amortization of intangible assets (2)		(135)		(132)		(269)		(270)		
Expenses related to M&A activities (3)		-		-		(89)		-		
Non-GAAP operating expenses	\$	15,625	\$	16,021	\$	31,708	\$	34,126		
GAAP financial and other income	\$	112	\$	211	\$	474	\$	327		
Expenses related to M&A activities (3)		306		(135)	_	379		143		
Non-GAAP Financial and other income	\$	418	\$	76	\$	853	\$	470		
GAAP taxes on income	\$	352	\$	499	\$	854	\$	870		
Tax benefit (in respect of net deferred tax asset recorded)		(64)		(69)		(130)		(131)		
Non-GAAP taxes on income	\$	288	\$	430	\$	724	\$	739		
GAAP Net Loss	\$	(4,030)	\$	(1,227)	\$	(9,107)	\$	(5,516)		
Share-based compensation (1)		966		1,324		1,810		2,979		
Amortization of intangible assets (2)		377		365		743		751		
Expenses related to M&A activities (3)		306		(135)		468		143		
Fair value adjustment for acquired deferred revenues write down		13		36		37		101		
Tax benefit (in respect of net deferred tax asset recorded)		64		69	-	130	-	131		
Non-GAAP Net income (Loss)	\$	(2,304)	\$	432	\$	(5,919)	\$	(1,411)		
GAAP Loss per share (diluted)	\$	(0.12)	\$	(0.04)	\$	(0.27)	\$	(0.17)		
Share-based compensation		0.03		0.04		0.05		0.09		
Amortization of intangible assets		0.01		0.01		0.02		0.02		
Expenses related to M&A activities		0.01		(0.00)		0.01		0.01		
Fair value adjustment for acquired deferred revenues write down		0.00		0.00		0.00		0.00		
Tax benefit (in respect of net deferred tax asset recorded)	<u>ф</u>	0.00	¢	0.00	¢	0.01	đ	0.01		
Non-GAAP Net income (Loss) per share (diluted)	\$	(0.07)	\$	0.01	\$	(0.18)	\$	(0.04)		
Weighted average number of shares used in										
computing GAAP diluted net earnings per share	_	33,200,982	_	33,234,040	_	33,146,715	_	33,357,014		
Weighted average number of shares used in										
computing non-GAAP diluted net earnings per share	_	33,200,982	_	33,736,414	_	33,146,715	_	33,357,014		

# ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES RECONCILATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except per share data)

	Three Months Ended June 30,				Six Months Ended June 30,			
	2017		2016		2017		2016	
	 (Unaudited)				(Unau	dited	)	
(1) Share-based compensation:								
Cost of revenues	\$ 96	\$	104	\$	192	\$	173	
Research and development costs, net	217		280		446		706	
Sales and marketing	246		467		487		1,089	
General and administrative	407		473		685		1,011	
	\$ 966	\$	1,324	\$	1,810	\$	2,979	
(2) Amortization of intangible assets								
Cost of revenues	\$ 242	\$	233	\$	474	\$	481	
Sales and marketing	135		132		269		270	
	\$ 377	\$	365	\$	743	\$	751	
(3) Expenses related to M&A activities								
General and administrative	\$ -	\$	-	\$	89	\$	-	
Finanacial expenses	306		(135)		379		143	
	\$ 306	\$	(135)	\$	468	\$	143	

## ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (U.S. dollars in thousands)

	June 30, 2017		De	cember 31, 2016
	(Unaudited)			Audited)
ASSETS				
ASSETS CURRENT ASSETS:				
Cash and cash equivalents	\$	23,460	\$	23,326
Short term deposits	Ψ	24,543	Ψ	29,821
Marketable securities		63,252		60,507
Trade receivables, net		24,367		24,158
Other receivables and prepaid expenses		3,926		3,879
Inventories		10,084		7,235
Total current assets		149,632		148,926
LONG-TERM ASSETS:				
Severance pay fund		287		252
Deferred taxes		133		267
Other assets		570		1,136
Total long-term assets		990		1,655
PROPERTY AND EQUIPMENT, NET		5,076		4,387
GOODWILL AND INTANGIBLE ASSETS, NET		35,229		35,972
Total assets	\$	190,927	\$	190,940
	Ψ	150,527	Ψ	150,540
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Trade payables	\$	9,411	\$	3,275
Deferred revenues		10,679		11,133
Other payables and accrued expenses		11,482		10,538
Total current liabilities		31,572		24,946
LONG-TERM LIABILITIES:				
Deferred revenues		3,090		3,597
Accrued severance pay		711		592
Other long term liabilities		4,857		4,502
Total long-term liabilities		8,658		8,691
SHAREHOLDERS' EQUITY		150,697		157,303
Total liabilities and shareholders' equity	\$	190,927	\$	190,940

## ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (U.S. dollars in thousands)

	Three Months Ended June 30,				Six Months Ended June 30,					
	2017		2	2016		2016		7	2	2016
	(Ur	naudited)	(Unaudited)		(Unaudited)		(Una	udited)		
Cash flows from operating activities:										
Net Loss	\$	(4,030)	\$	(1,227)	\$	(9,107)	\$	(5,516)		
Adjustments to reconcile net income to net cash provided by operating activities:										
Depreciation		535		596		1,065		1,195		
Stock-based compensation related to options granted to employees		966		1,324		1,809		2,979		
Amortization of intangible assets		376		365		743		751		
Capital loss		3		21		7		20		
Decrease in accrued severance pay, net		56		9		84		27		
Decrease in other assets		258		483		566		374		
Decease in accrued interest and amortization of premium on marketable										
securities		376		402		502		740		
Decrease (Increase) in trade receivables		(1,469)		261		(209)		542		
Decrease (Increase) in other receivables and prepaid expenses		1,028		(92)		406		242		
Increase in inventories		(2,087)		(513)		(2,849)		(139)		
Decrease in long-term deferred taxes, net		67		61		134		123		
Increase (Decrease) in trade payables		4,287		(3,060)		6,136		(2,905)		
Increase (Decrease) in employees and payroll accruals		340		(12)		616		(597)		
Increase (Decrease) in deferred revenues		(108)		1,163		(961)		(64)		
Increase (Decrease) in other payables and accrued expenses		269		(1,004)		760		(404)		
Net cash provided by (used in) operating activities		867		(1,223)		(298)		(2,632)		
Cash flows from investing activities:										
Redemption of (Investment in) short-term deposits		4,805		(267)		5,278		9,733		
Purchase of property and equipment		(949)		(409)		(1,760)		(736)		
Investment in marketable securities		(8,950)		(8,200)	(	15,538)		(16,980)		
Proceeds from redemption or sale of marketable securities		7,662		7,690		12,411		18,590		
Net cash provided by (used in) investing activities		2,568		(1,186)		391		10,607		
Cash flows from financing activities:										
Exercise of employee stock options		17		15		41		26		
Purchase of treasury stocks		-		(2,279)		-		(3,326)		
Net cash provided by (used in) financing activities		17		(2,264)		41		(3,300)		
Increase (Decrease) in cash and cash equivalents		3,452		(4,673)		134		4,675		
Cash and cash equivalents at the beginning of the period		20,008		24,818		23,326		15,470		
Cash and cash equivalents at the end of the period	\$	23,460	\$	20,145	\$	23,460	\$	20,145		