

COMPANY PROFILE

Allot Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers and enterprise worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers as well as over 1000 enterprises. Our industry leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 23 million subscribers in Europe.

MARKET FOCUS

Security: Allot Secure is a security service delivery platform designed to empower CSPs to provide a seamless customer experience by unifying network-based security, home gateway security and security clients in a branded value added service.

Actionable Intelligence: Allot Smart solutions give CSPs and enterprises the ability to see, classify and quantify all of the activity on their networks so they can ensure consistent and reliable quality of experience and service.

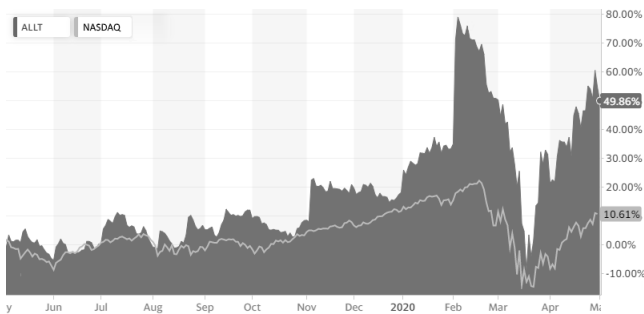
RECENT ACTIVITY

Allot continues to successfully execute its long-term growth plan with new Security-as-a-Service deals and continued growth in the Allot Smart and regulatory compliance markets. This is reflected in year-over-year revenue growth of 16%, with first quarter 2020 revenue of \$29 million, and gross margins of 75%.

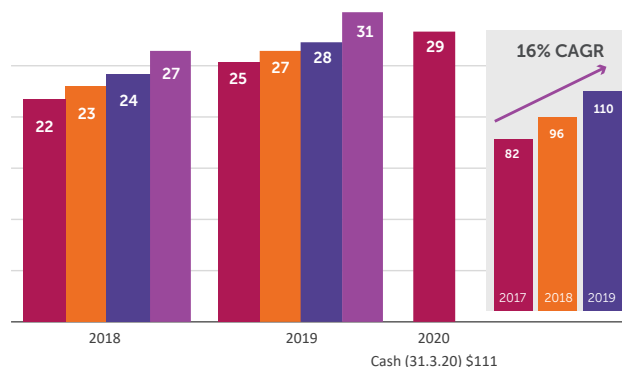
Guidance for 2020 revenue is between \$135 and \$140 million, representing accelerated double-digit year-over-year growth.

SHARE CHART

as of April 30, 2020



QUARTERLY REVENUES – in \$M



MANAGEMENT TEAM

Erez Antebi , CEO	Ronen Priel , CTO
Ziv Leitman , CFO	Vered Zur , VP Marketing
Ran Fridman , EVP Global Sales	Pini Gvili , VP Operations
Keren Rubanenko , SVP Customer Success	Hagay Katz , VP Strategic Accounts, Cyber Security
Nir Perry , SVP R&D	Mark Shteiman , VP Product Management
Rael Kolevsohn , VP General Counsel	Ronit Weinstein , VP Human Resources

BOARD OF DIRECTORS

Yigal Jacoby, Chairman	Steven D. Levy
Nurit Benjamini	Miron (Ronnie) Kenneth
Itzik Danzinger	Nadav Zohar
Manuel Echanove	

STOCK FUNDAMENTALS

as of April 30, 2020

Ticker	ALLT
Exchanges	Nasdaq, Tel Aviv Stock Exchange
Industry	Technology; Communications Services
No. of Shares Outstanding	34.63M
52 week High	\$13.05
52 week Low	\$6.44

FINANCIAL HIGHLIGHTS

- 2019 Revenues: \$110M
- 2020 Q1 Revenues: \$29M, up 16% YoY
- Moving toward profitability
- Cash and investments as of 31.3.2020: \$111M
- 2020 Revenue Guidance: \$135-140M

LATEST NEWS

[April 16, 2020: Allot Provides Business Update in view of COVID-19 Pandemic](#)

[March 23, 2020: Broadcom Partners with Allot to Offer Symantec PacketShaper Customers a Smooth Transition to Allot Secure Service Gateway](#)

[February 25, 2020: Allot launches a Mobile Virtual Conference for Communication Providers to Replace Cancelled Mobile World Congress](#)

[January 21, 2020: Altice Portugal's MEO Selects Allot Security-as-a-Service Solution to Protect Mobile Users from Cyberattacks](#)

[January 13, 2020: Central and Eastern European Mobile Group Selects Allot Security-as-a-Service Solution](#)

[November 13, 2019: Allot Research Reveals Shift Toward Quality of Experience as Telecom Industry Prepares for 5G](#)

CONTACT INFORMATION

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