



May 3, 2011

Allot Communications Reports Continued Rise in Revenues and Net Profit for First Quarter of 2011

--Revenues reach \$17.2 million; EPS hits \$0.08 on a non-GAAP basis (\$0.06 on a GAAP basis)--

Key highlights:

- First quarter revenues reached \$17.2 million, a 38% increase over the first quarter of 2010
- First quarter non-GAAP net income of \$2.2 million; non-GAAP EPS grows to \$0.08 from \$0.07 in the fourth quarter of 2010
- Cash, cash equivalents, marketable securities and restricted cash totaled approximately \$61.0 million; generated approximately \$1.0 million in cash from operations during the quarter
- Added five new Tier 1 wireless service providers during the first quarter

Boston, MA – May 3, 2011 – Allot Communications Ltd. (NASDAQ: ALLT), a leading supplier of service optimization and revenue generation solutions for fixed and mobile broadband service providers worldwide, today announced that sales and profitability continued to rise during the first quarter of 2011.

Total revenues for the first quarter of 2011 reached \$17.2 million, a 38% increase from the \$12.5 million of revenues reported for the first quarter of 2010, and a 6% increase from the \$16.2 million of revenues reported for the fourth quarter of 2010. On a GAAP basis, net profit for the first quarter of 2011 was \$1.6 million, or \$0.07 per basic share and \$0.06 per diluted share. This compares with a net loss of \$0.4 million, or \$0.02 per share (basic and diluted), in the first quarter of 2010, and net income of \$1.3 million, or \$0.06 per basic share and \$0.05 per diluted share, in the fourth quarter of 2010.

On a non-GAAP basis, excluding the impact of share-based compensation and amortization of certain intangibles, non-GAAP net income for the first quarter of 2011 totaled \$2.2 million, or \$0.09 per basic share and \$0.08 per diluted share, compared with non-GAAP net income of \$0.2 million, or \$0.01 per share (basic and diluted), for the first quarter of 2010, and non-GAAP net income of \$1.8 million, or \$0.08 per basic share and \$0.07 per diluted share, for the fourth quarter of 2010.

These non-GAAP measures should be considered in addition to, and not as a substitute for, comparable GAAP measures. The non-GAAP results and a full reconciliation between GAAP and non-GAAP results are provided in the accompanying Tables 2 and 3. The Company provides these non-GAAP financial measures because it believes that they present a better measure of the Company's core business and management uses the non-GAAP measures internally to evaluate the Company's ongoing performance. Accordingly, the Company believes that they are useful to investors in enhancing an understanding of the Company's operating performance.

"Allot continues to secure its leadership position in the fast-growing mobile sector, which continues to be a major driver of our continued top and bottom line growth," commented Rami Hadar, Allot Communications' President and Chief Executive Officer. "Our industry-leading Service Gateway platform now delivers up to 160 Gbps performance, and is designed to meet the continued growth of fixed and mobile data. In addition, customers are incorporating an increasing number of services, particularly in security and video, onto the Service Gateway in order to drive revenues over their networks as well as to optimize their networks' performance."

Recently, the Company achieved the following significant goals:

- Added five new mobile operators, located in EMEA and APAC, to its growing customer list;
- During the quarter, received orders from 16 large service providers, of which 8 represented new customers and 8 represented expansion deals;

As of March 31, 2011, cash, cash equivalents, marketable securities and restricted cash totaled approximately \$61.0 million.
Conference Call & Webcast

The Allot management team will host a conference call to discuss its first quarter 2011 earnings results today at 8:30 AM ET, 3:30 PM Israel time.

To access the conference call, please dial one of the following numbers: US: +1 718 354 1152, UK: +44 (0)20 7784 1036, Israel: +972 3 721 9510, participant code 4645113.

A replay of the conference call will be available from 12:01 am ET on May 4, 2011 through June 1, 2011 at 11:59 pm ET. To access the replay, please dial: US: +1 347 366 9565, UK: +44 (0)20 7111 1244, access code: 4645113#.

A live webcast of the conference call can be accessed on the Allot Communications website at www.allot.com. The webcast will also be archived on the website following the conference call.

[Download the Financial Tables](#)

About Allot Communications

Allot Communications Ltd. (NASDAQ: ALLT) is a leading provider of intelligent IP service optimization and revenue generation solutions for fixed and mobile service providers. Allot's scalable, carrier-grade solutions provide the visibility, topology awareness, security, application control and subscriber management that are vital to managing Internet service delivery, enhancing user experience, containing operating costs, and maximizing revenue in broadband networks. Allot's rich portfolio of solutions leverages dynamic actionable recognition technology (DART) to transform broadband pipes into smart networks that can rapidly and efficiently deploy value added Internet services. For more information, please visit <http://www.allot.com>.

Safe Harbor Statement

Information provided in this press release may contain statements relating to current expectations, estimates, forecasts and projections about future events that are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to the Company's plans, objectives and expectations for future operations. These forward-looking statements are based upon management's current estimates and projections of future results or trends. Actual results may differ materially from those projected as a result of certain risks and uncertainties. These factors include, but are not limited to: changes in general economic and business conditions; the Company's inability to develop and introduce new technologies, products and applications; loss of market; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. These forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

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