# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

## Form 6-K

## REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of May 2018 Commission File Number: 001-33129

## ALLOT COMMUNICATIONS LTD.

(Translation of registrant's name into English)

22 Hanagar Street Neve Ne'eman Industrial Zone B Hod-Hasharon 45240 Israel

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.				
Form 20-F		Form 40-F □		
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):				
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):				

## EXPLANATORY NOTE

On May 8, 2018, Allot Communications Ltd. issued a press release announcing the First Quarter 2018 Financial Results.

A copy of the press release entitled "Allot Announces First Quarter 2018 Financial Results" is attached to this Form 6-K as Exhibit 99.1.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Allot Communications Ltd.

By: /s/ Alberto Sessa

Alberto Sessa

CFO

May 8, 2018

## EXHIBIT INDEX

Exhibit Number 99.1

Description

Allot Announces First Quarter 2018 Financial Results.



# Allot Announces First Quarter 2018 Financial Results

#### Revenues increased 18% Year over Year

Hod Hasharon, Israel – May 8, 2018 - Allot Communications Ltd. (NASDAQ: ALLT, TASE: ALLT), a global provider of leading innovative network intelligence and security solutions for service providers worldwide, today announced its first quarter 2018 financial results.

#### Q1 2018 - Financial Highlights

- · Revenues were \$21.7 million, up 18% year-over-year;
- · GAAP gross margin was 68%; Non-GAAP gross margin was 70%;
- · GAAP operating loss of \$3.5 million; non-GAAP operating loss of \$2.3 million;
- · Book-to-bill above one for the fifth consecutive quarter;

#### **Financial Outlook:**

- · Management maintains its previously issued guidelines for 2018.
- · Management continues to expect 2018 revenues to grow to between \$91 95 million with the second half of the year stronger than the first half, reflecting typical seasonality;
- · 2018 Book to Bill is expected at above 1;

#### **Management Comment**

#### Erez Antebi, President & CEO of Allot, commented:

The results in the first quarter of 2018 show we are on track in successfully executing the turnaround process we began last year and the transition to a security company.

We see a growing number of communication service providers worldwide realize that offering secure broadband at a premium price creates a substantial revenue potential as well as providing an important service to their customers.

Allot's position as a leading technology provider for such security services puts us in a unique position to take advantage of this market opportunity. We strongly believe that with over 20 million subscribers protected by AllotSecure technology worldwide, this is just the beginning."

#### Q1 2018 Financial Results Summary

Total revenues for the first quarter of 2018 were \$21.7 million, up 18% compared to \$18.4 million in the first quarter of 2017.

**Gross profit on a GAAP basis** for the first quarter of 2018 was \$14.8 million (gross margin of 68.1%), a 22% improvement compared with \$12.1 million (gross margin of 65.7%) in the first quarter of 2017.

**Gross profit on a non-GAAP basis** for the first quarter of 2018 was \$15.1 million (gross margin of 69.6%), a 21% improvement compared with \$12.5 million (gross margin of 67.5%) in the first quarter of 2017.

**Net loss on a GAAP basis** for the first quarter of 2018 was \$3.7 million, or \$0.11 per basic share, compared with a net loss of \$5.1 million, or \$0.15 per basic share, in the first quarter of 2017.

**Non-GAAP** net loss for the first quarter of 2018 was \$2.4 million, or \$0.07 per basic share, compared with a non-GAAP net loss of \$3.6 million, or \$0.11 per basic share, in the first quarter of 2017.

**Cash and investments** as of March 31, 2018 totaled \$104.7 million. The Company recorded negative operating cash flow of \$1.1 million during the first quarter of 2018.

###

#### **Conference Call & Webcast:**

The Allot management team will host a conference call to discuss first quarter 2018 earnings results today, May 8, 2018 at 8:30 am ET, 3:30 pm Israel time. To access the conference call, please dial one of the following numbers:

US: +1-888-668-9141, UK: +44(0) 800-917-5108, Israel: +972-3-918-0609.

A live webcast and, following the end of the call, an archive of the conference call, will be accessible on the Allot Communications website at: <a href="http://investors.allot.com/index.cfm">http://investors.allot.com/index.cfm</a>

#### **About Allot Communications**

Allot Communications Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers and over 1000 enterprises. Our industry leading network-based security as a service solution has achieved over 50% penetration with some service providers and is already used by over 20 million subscribers in Europe. Allot. See. Control. Secure. For more information, visit <a href="https://www.allot.com">www.allot.com</a>

#### **GAAP to Non-GAAP Reconciliation:**

The difference between GAAP and non-GAAP revenues is related to the acquisitions made by the Company and represents revenues adjusted for the impact of the fair value adjustment to acquired deferred revenue related to purchase accounting. Non-GAAP net income is defined as GAAP net income after including deferred revenues related to the fair value adjustment resulting from purchase accounting and excluding stock-based compensation expenses, amortization of acquisition-related intangible assets, deferred tax asset adjustment, restructuring expenses, changes in taxes related items and other acquisition-related expenses.

These non-GAAP measures should be considered in addition to, and not as a substitute for, comparable GAAP measures. The non-GAAP results and a full reconciliation between GAAP and non-GAAP results are provided in the accompanying Table 2. The Company provides these non-GAAP financial measures because it believes they present a better measure of the Company's core business and management uses the non-GAAP measures internally to evaluate the Company's ongoing performance. Accordingly, the Company believes they are useful to investors in enhancing an understanding of the Company's operating performance.

#### **Safe Harbor Statement**

This release contains forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements set forth in such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; the timing of completion of key project milestones which impact the timing of our revenue recognition; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third party channel partners for a material portion of our revenues; court approval of the Company's proposed share buy-back program; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

Investor Relations Contact: GK Investor Relations Ehud Helft/Gavriel Frohwein +1 646 688 3559 allot@gkir.com Public Relations Contact: Vered Zur Vice-President Marketing International dialing +972-54-240 0042 vzur@allot.com

#### TABLE - 1 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except share and per share data)

Three Months Ended March 31,

Murch		,	
2018 (Unauc		2017	
		<u>d)</u>	
21,732	\$	18,435	
6,924		6,318	
14,808		12,117	
5,793		5,533	
10,033		8,980	
2,466		2,541	
18,292		17,054	
(3,484)		(4,937)	
230		362	
(3,254)		(4,575)	
432		502	
(3,686)	_	(5,077)	
(0.11)	\$	(0.15)	
(0.11)	\$	(0.15)	
33,555,980		33,091,845	
33,555,980		33,091,845	

#### TABLE - 2 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES

# RECONCILIATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. dollars in thousands, except per share data)

**Three Months Ended** March 31,

		March 31		,	
		2018		2017	
		(Unaudite		ed)	
		0.4 = 0.0	4	40.40=	
GAAP Revenues	\$	21,732	\$	18,435	
Fair value adjustment for acquired deferred revenues write down			_	24	
Non-GAAP Revenues	\$	21,732	\$	18,459	
GAAP cost of revenues	\$	6,924	\$	6,318	
Share-based compensation (1)	Ψ	(80)	Ψ	(95)	
Amortization of intangible assets (2)		(232)		(232)	
Non-GAAP cost of revenues	\$	6,612	\$	5,991	
Non-GAAF Cost of revenues	<u> D</u>	0,012	Ф	3,991	
GAAP gross profit	\$	14,808	\$	12,117	
Gross profit adjustments	\$	312		351	
Non-GAAP gross profit	\$	15,120	\$	12,468	
GAAP operating expenses	\$	18,292	\$	17,054	
Share-based compensation (1)		(624)		(749)	
Amortization of intangible assets (2)		(175)		(135)	
Expenses related to M&A activities (3)		(38)		(89)	
Non-GAAP operating expenses	\$	17,455	\$	16,081	
GAAP financial and other income	\$	230	\$	362	
	<b>D</b>	150	Ф		
Expenses related to M&A activities (3)	<u></u>		ф.	74	
Non-GAAP Financial and other income	\$	380	\$	436	
GAAP taxes on income	\$	432	\$	502	
Tax expenses (in respect of net deferred tax asset recorded)		(19)		(67)	
Non-GAAP taxes on income	\$	413	\$	435	
	<del></del> _		Ť		
GAAP Net Loss	\$	(3,686)	\$	(5,077)	
Share-based compensation (1)		704		844	
Amortization of intangible assets (2)		407		367	
Expenses related to M&A activities (3)		188		163	
Fair value adjustment for acquired deferred revenues write down		-		24	
Tax expenses in respect of net deferred tax asset recorded		19		67	
Non-GAAP Net income (Loss)	\$	(2,368)	\$	(3,612)	
GAAP Loss per share (diluted)	\$	(0.11)	\$	(0.15)	
Share-based compensation		0.02		0.03	
Amortization of intangible assets		0.01		0.01	
Expenses related to M&A activities		0.01		0.00	
Tax expenses (in respect of net deferred tax asset recorded)		0.00		0.00	
Non-GAAP Net loss per share (diluted)		(0.07)	\$	(0.11)	
Weighted average number of shares used in computing GAAP diluted net loss per share		33,555,980	_	33,091,845	
Weighted average number of shares used in computing non-GAAP diluted net loss per share		33,555,980		33,091,845	
Tresplace a verage number of shares used in companing non-orate anated net loss per share	<u> </u>	55,555,560		33,031,043	

#### TABLE - 2 cont. ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES

# RECONCILIATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. dollars in thousands, except per share data)

Three Months Ended March 31,

		Maich 31,		
	2018		2017	
		(Unaudited)		
(1) Share-based compensation (*):				
Cost of revenues	\$	80	\$ 95	
Research and development costs, net		155	229	
Sales and marketing		222	241	
General and administrative		247	279	
	\$	704	\$ 844	
(2) Amortization of intangible assets				
Cost of revenues	\$	232	\$ 232	
Sales and marketing		175	135	
	\$	407	\$ 367	
(3) Expenses related to M&A activities				
General and administrative	\$	38	\$ 89	
Financial income		150	74	
	\$	188	\$ 163	

# TABLE - 3 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (U.S. dollars in thousands)

ASSETS         CURRENT ASSETS:           Cash and cash equivalents         \$ 22,835 \$ 15,342           Short term deposits         16,943 31,043           Restricted deposit         228 428           Marketable securities         64,682 63,194           Trade receivables, net         21,991 22,737
CURRENT ASSETS:       \$ 22,835 \$ 15,342         Cash and cash equivalents       \$ 16,943 \$ 31,043         Short term deposits       228 428         Marketable securities       64,682 63,194
CURRENT ASSETS:       \$ 22,835 \$ 15,342         Cash and cash equivalents       \$ 16,943 \$ 31,043         Short term deposits       228 428         Marketable securities       64,682 63,194
Cash and cash equivalents       \$ 22,835       \$ 15,342         Short term deposits       16,943       31,043         Restricted deposit       228       428         Marketable securities       64,682       63,194
Short term deposits       16,943       31,043         Restricted deposit       228       428         Marketable securities       64,682       63,194
Restricted deposit         228         428           Marketable securities         64,682         63,194
Marketable securities 64,682 63,194
Other receivables and prepaid expenses 4,390 2,649
Inventories 8,174 7,897
Total current assets 139,243 143,290
1001200
LONG-TERM ASSETS:
Severance pay fund 303 302
Deferred taxes 282 301
Other assets 347 1,135
Total long-term assets 932 1,738
PROPERTY AND EQUIPMENT, NET 5,198 5,002
GOODWILL AND INTANGIBLE
ASSETS, NET 38,616 34,495
705015,1421
Total assets <u>\$ 183,989</u> <u>\$ 184,525</u>
LIABILITIES AND
SHAREHOLDERS' EQUITY
CURRENT LIABILITIES:
Trade payables \$ 6,470 \$ 5,857
Deferred revenues 11,032 11,370
Other payables and accrued expenses 15,579 14,277
Total current liabilities 33,081 31,504
55,661
LONG-TERM LIABILITIES:
Deferred revenues 4,235 3,878
Accrued severance pay 781 747
Other long term liabilities 5,516 5,267
Total long-term liabilities 10,532 9,892
10,002 3,002
SHAREHOLDERS' EQUITY 140,376 143,129
140,570 143,129
Total liabilities and shareholders' equity \$\frac{183,989}{2}\$ \$\frac{184,525}{2}\$

# TABLE - 4 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (U.S. dollars in thousands)

Three Months Ended

	1	March 31,			
	2	2018 (Unaudited)		2017 (Unaudited)	
	(Una				
				•	
Cash flows from operating activities:					
Net Loss	\$	(3,686)	\$	(5,077)	
Adjustments to reconcile net income to net cash used in operating activities:					
Depreciation		498		529	
Stock-based compensation related to options granted to employees		704		844	
Amortization of intangible assets		407		367	
Capital loss		3		4	
Decrease in accrued severance pay, net		33		28	
Decrease in other assets		788		308	
Decrease in accrued interest and amortization of premium on marketable securities		246		126	
Decrease in trade receivables		746		1,260	
Increase in other receivables and prepaid expenses		(1,879)		(622)	
Increase in inventories		(277)		(762)	
Decrease in long-term deferred taxes, net		19		67	
Increase in trade payables		602		1,849	
Increase (Decrease) in employees and payroll accruals		(499)		276	
Increase (Decrease) in deferred revenues		731		(853)	
Increase in other payables and accrued expenses		486		491	
Net cash used in operating activities		(1,078)		(1,165)	
Cash flows from investing activities:					
Decrease in restricted deposit		200		-	
Redemption of short-term deposits		14,100		473	
Purchase of property and equipment		(694)		(811)	
Investment in marketable securities		(7,061)		(6,588)	
Proceeds from redemption or sale of marketable securities		4,991		4,749	
Acquisitions		(3,048)			
Net cash provided by (used in) investing activities		8,488		(2,177)	
Cook flows from financing activities					
Cash flows from financing activities:		0.2		2.4	
Exercise of employee stock options		83		24	
Net cash provided by financing activities		83		24	
Increase (Decrease) in cash and cash equivalents		7,493		(3,318)	
Cash and cash equivalents at the beginning of the period		15,342		23,326	
Cash and cash equivalents at the end of the period	\$	22,835	\$	20,008	