

October 21, 2015

# Allot Communications Receives an Expansion Order of Over \$10 Million From a Tier-1 Mobile Operator

# LTE network solution enables granular visibility and enhanced monetization opportunities for a base of tens of millions of subscribers

HOD HASHARON, Israel, October 21, 2015 /PRNewswire/ --

Allot Communications Ltd. (NASDAQ, TASE: ALLT), a leading global provider of intelligent broadband solutions that empower communication service providers to optimize and monetize their networks, enterprises to enhance productivity and consumers to improve their digital lifestyle, announced today that it has received an expansion order of above \$10 million during the fourth quarter from a major tier-1 mobile operator for Allot Service Gateway Tera and Allot ClearSee Network Analytics.

The mobile operator chose the Allot Service Gateway as a highly scalable platform for delivering and integrating data network services - ranging from visibility and control to customer engagement and monetization. Allot ClearSee Network Analytics is used to provide visibility into network and subscriber usage and turns them into the business intelligence necessary to drive business profitability.

With Allot's solution, the operator can offer new application-centric plans to a growing subscriber base of tens of millions of LTE subscribers and cater to diverse user needs and interests. The mobile operator also benefits from a scalable service delivery framework that delivers real-time data visibility, traffic management, quality of experience (QoE) management, customer engagement and more. In the future, the mobile operator will be able to quickly augment its service offering with additional pre-integrated value-added services such as mobile web security, which is critical for protecting users from evolving cybersecurity threats.

"Allot is continuously demonstrating its leadership in enabling best-of-breed subscriber services that allow operators around the world to capitalize on their assets." said Gary Drutin, Chief Customer Officer, Allot Communications. "The latest win validates our expansion strategy and delivers yet another example of an innovative leading mobile operator taking advantage of Allot's integrated capabilities to cost-effectively and seamlessly analyze, protect and monetize subscriber services."

#### **About Allot Communications**

Allot Communications Ltd. (NASDAQ, TASE: ALLT) empowers service providers to monetize and optimize their networks, enterprises to enhance productivity and consumers to enjoy an always-on digital lifestyle. Allot's advanced DPI-based broadband solutions identify and leverage network intelligence to analyze, protect, improve and enrich mobile, fixed and cloud service delivery and user experience. Allot's unique blend of innovative technology, proven know-how and collaborative approach to industry standards and partnerships enables network operators worldwide to elevate their role in the digital lifestyle ecosystem and to open the door to a wealth of new business opportunities. For more information, please visit <a href="http://www.allot.com">http://www.allot.com</a>.

#### **Forward Looking Statement**

This release may contain forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third party channel partners for a material portion of our revenues; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

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