

## COMPANY PROFILE

Allot Ltd. (NASDAQ, TASE: ALLT) is a provider of leading innovative network intelligence and security solutions for service providers and enterprise worldwide, enhancing value to their customers. Our solutions are deployed globally for network and application analytics, traffic control and shaping, network-based security services, and more. Allot's multi-service platforms are deployed by over 500 mobile, fixed and cloud service providers as well as over 1000 enterprises. Our industry leading network-based security as a service solution is already used by over 20 million subscribers globally.

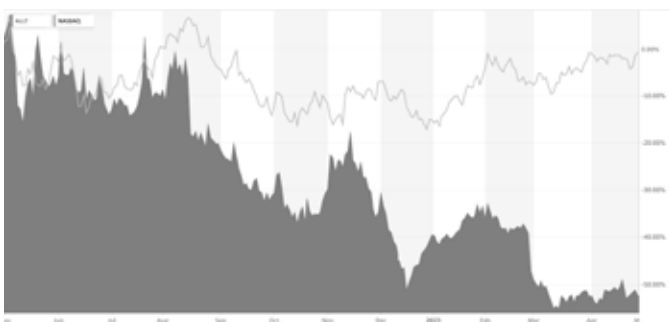
## MARKET FOCUS

**Security:** Allot is revolutionizing consumer cybersecurity. The Allot Secure suite of network-based cybersecurity solutions gives CSPs a clientless, zero-touch branded service that protects their consumer and small business customers from cyberthreats wherever they are and on any device.

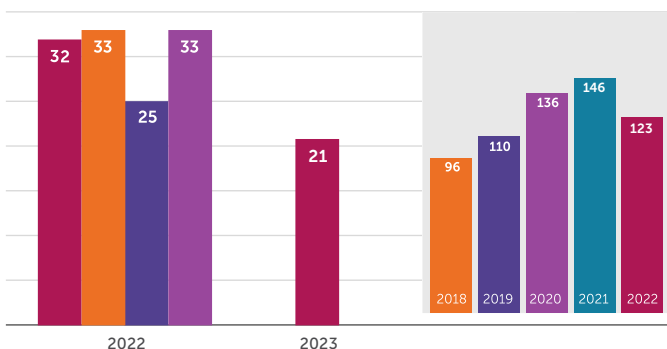
**Actionable Intelligence:** Allot Smart solutions give CSPs and enterprises the ability to see, classify and quantify all of the activity on their networks so they can ensure consistent and reliable quality of experience and service.

## SHARE CHART

April 30, 2023



## QUARTERLY REVENUES – in \$M



## MANAGEMENT TEAM

- Erez Antebi**, CEO
- Ziv Leitman**, CFO
- Assaf Eyal**, SVP Global Sales
- Keren Rubanenko**, SVP Allot Cybersecurity Business Unit
- Mark Shteiman**, SVP Allot Smart Business Unit
- Rael Kolevsohn**, VP General Counsel
- Noam Lila**, SVP Customer Success and Operations
- Vered Zur**, CMO
- Sarah Warshavsky-Oberman**, Chief People Officer

## BOARD OF DIRECTORS

- Yigal Jacoby, Chairman
- Efrat Makov
- Itsik Danzinger
- Manuel Echanove
- Steven D. Levy
- Nadav Zohar
- Raffi Kesten
- Cynthia L. Paul

## STOCK FUNDAMENTALS

as of April 30, 2023

Ticker	ALLT
Exchanges	Nasdaq & Tel Aviv Stock Exchange
Industry	Software: Cybersecurity
No. of Shares Outstanding	37.5M
52 week High	\$5.97
52 week Low	\$2.51

## FINANCIAL HIGHLIGHTS

- 2022 Revenues: \$123M
- 2023 Q1 Revenues: \$21M
- Cash and investments as of March 31, 2023: \$77M
- 2023 Revenue Guidance: \$110-120M

## LATEST NEWS

- [Mar 9, 2023: In Only Three Months, Far EasTone's Guardian Network, Based on Allot NetworkSecure, Reaches Nearly 200,000 Subscribers.](#)
- [Dec 1, 2022: Taiwan's Far EasTone Telecommunications Launches Consumer Cybersecurity Services Based on Allot NetworkSecure](#)
- [Nov 15, 2022: Allot NetworkSecure Selected by Verizon to Provide Network-based Cybersecurity Protection to their SMB Customers](#)
- [Oct 31, 2022: Allot and Vantiva Partner to Integrate Home and Small Business Cybersecurity Protection into Vantiva Broadband Gateways](#)
- [Jun 20, 2022: Tango Luxembourg Using Allot Secure to Launch Consumer Cybersecurity Services](#)
- [Jun 13, 2022: Ethio Telecom Chooses Allot Traffic Management Solution](#)
- [May 24, 2022: Allot and Singtel Partner to offer Cybersecurity Services to Singtel's Small and Medium Business Customers](#)

All reported results are Non-GAAP.